

KONČAR – Electrical Industry Inc. for manufacturing and services  
Fallerovo šetalište 22, 10000 Zagreb  
Security: KOEI-R-A  
ISIN: HRKOEIRA0009  
LEI: 74780000H0SHMRAW0I15  
Home Member State: Croatia  
Regulated Market Segment: Official Market of the Zagreb Stock Exchange

Zagreb, 17 December 2024

## **Subject: The Supervisory Board of the Company adopts KONČAR Group 2025 Business Plan**

At the session held on 17 December 2024, the Supervisory Board of KONČAR Inc., following a proposal by the Management Board, adopted the consolidated business plan for KONČAR Group for 2025.

The 2025 plan is based on an expanding backlog, which is projected to exceed EUR 2.1 billion by the end of the year.

Total revenues for KONČAR Group in 2025 are planned to surpass EUR 1.1 billion. Exports will remain the predominant driver of revenue, accounting for over 70% of total sales generated from goods and services. The European Union will remain the most significant market, complemented by growth across all other markets. The key export destinations by country include Germany, Sweden, Norway, and the Netherlands.

The ongoing implementation of the European Green Deal, alongside investments in decarbonization initiatives, renewable energy, electric mobility, and digital transformation, has significantly boosted demand for energy equipment, rail vehicles, and infrastructure upgrades in railway and digital solutions. KONČAR has firmly positioned itself as a reliable and trusted partner in these critical sectors. Building on these favourable conditions, ambitious targets have been established for 2025, emphasizing sustained revenue growth, improved profitability, and strategic investments in production capacity expansion, technological advancements, and new product development. Capital expenditures (CAPEX) are projected to exceed EUR 80 million.

KONČAR is expected to maintain its strong performance in the coming year, with a continued emphasis on key strategic priorities: driving transformation to expand its global reach, investing in cutting-edge technologies and innovative product development, and, most importantly, fostering talent development to position KONČAR as the most desirable employer in the industry.

KONČAR Inc.