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**Consolidated
Annual Report
Končar D&ST Group
2020**





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2020**



Končar D&ST Group



Končar D&ST, Zagreb, Croatia

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MANAGEMENT
BOARD REPORT ON
THE KONČAR D&ST
GROUP POSITION
IN 2020



1. Introductory Word by the Management Board



2020 - YEAR OF COVID-19, COMPLETION OF A STRATEGIC INVESTMENT IN DISTRIBUTION TRANSFORMER PRODUCTION CAPACITY INCREASE (DTPCI) AND SIGNIFICANT BUSINESS GROWTH

Končar D&ST Group consists of Končar D&ST d.d., Josipa Mokrovića 8, Zagreb, Croatia and Power Engineering Transformatory Sp. z o.o. (PET), Gdynska 83, Czerwonak, Poznan, Poland.

Despite the COVID-19 pandemics in 2020, which caused significant disruptions, the overall sales of the Končar D&ST Group goods and services in 2020 amounted to a record HRK 1,165 million (2019: HRK 1,069 million), which was an annual increase of 8.9%. Exports of HRK 1,011 million (2019: HRK 941 million) accounted for 87% sales in 2020 and 88% in 2019 and exceeded the preceding year exports by 7.4%.

The 2020 profit before taxation of the Group was HRK 85.3 million (net: HRK 102 million), exceeding by 43% the 2019 profit before taxation, which amounted to HRK 59.6 million (net profit: HRK 58 million).

The real growth of operating revenues and profit in 2020 compared to the previous year was actually smaller because of a different approach used in the financial statements to record deferred tax assets, reservations for severance payments, and reservations for costs in warranty period. The effect of these changes brought in 2020 a one-time accounting increase in total revenues by HRK 17 million and an increase in profit before taxation by HRK 17 million. Without the cited one-time items, the 2020 profit before taxation would realistically amount to HRK 68.3 million (2019: HRK 49.4 million) which is by 38.3% higher than in 2019.

The 2020 investments, mostly in purchase of new production, testing and IT equipment, and improvement of working conditions in the production amounted to HRK 39.7 million at the Zagreb site and HRK 3.3 million in PET, Poland (2019: HRK 92.1 million in Zagreb and HRK 2.7 million in PET Poland). A strategic investment project in distribution transformer production field was completed in October 2020 by completion of a winding facility, assembly lines, and testing station of DT PC in the main production hall.

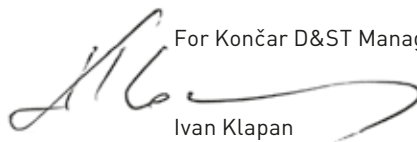
In May 2020, Končar D&ST took over 100% ownership in PET, Poland and continued providing its support with the aim of raising their operations to the market level as soon as possible.

On 31 December 2020, Končar D&ST Group had 718 employees, 651 in Zagreb and 67 in PET Poland.

The project of strengthening the technical and sales sector through recruitment of new highly educated employees has continued. Parallel with the recruitment, significant funds were invested in advanced software for business management system, business intelligence, work at home, and product development and design.

The Group operates in alignment with the internationally recognized standards and corporate social responsibility requirements.

Considering the COVID-19 pandemic and demanding conditions on the transformer market, the overall operating results of Končar D&ST Group in 2020 were in our opinion successful and we believe the Group is well prepared for future challenges. Harmonized interests and mutual confidence among our shareholders, employees, partners and banks have been of great importance for such good performance. The Management of Končar D&ST would like to thank for the support and trust and is pleased to present this Group Annual Report for 2020.


For Končar D&ST Management Board
Ivan Klapan
Board President





2. Major 2020 Figures of Končar D&ST Group Compared to 2019, 2018, and 2017

	2020	2019	2018	2017	2020	2019	20/19
	HRK ('000)				EUR ('000)		index
Sales							
Croatia	153,149	128,210	154,879	146,363	20,330	17,294	119.5
Exports	1,011,453	941,051	786,703	760,518	134,268	126,936	107.5
Total*	1,164,602	1,069,261	941,582	906,881	154,598	144,230	108.9
Net profit**	102,052	57,998	48,623	44,384	13,402	6,449	176.0
No. of employees							
as of 31/12	718	683	644	601			105.1

Note: Average exchange rate

2017: EUR 1 = HRK 7.4601

2018: EUR 1 = HRK 7.4141

2019: EUR 1 = HRK 7.4136

2020: EUR 1 = HRK 7.5331

* Total 2018 sales include the IFRS 15 effect of HRK 16.9 million.

** Net 2020 profit includes the one-time cancellation of reservations (HRK 17 million) and recognition of deferred tax income (HRK 18.5 million).

Net 2019 profit includes the cancellation of provisions of HRK 10.2 million.

Net 2018 profit includes the IFRS 15 effect of HRK 5.1 million.

3. General Position of the Group

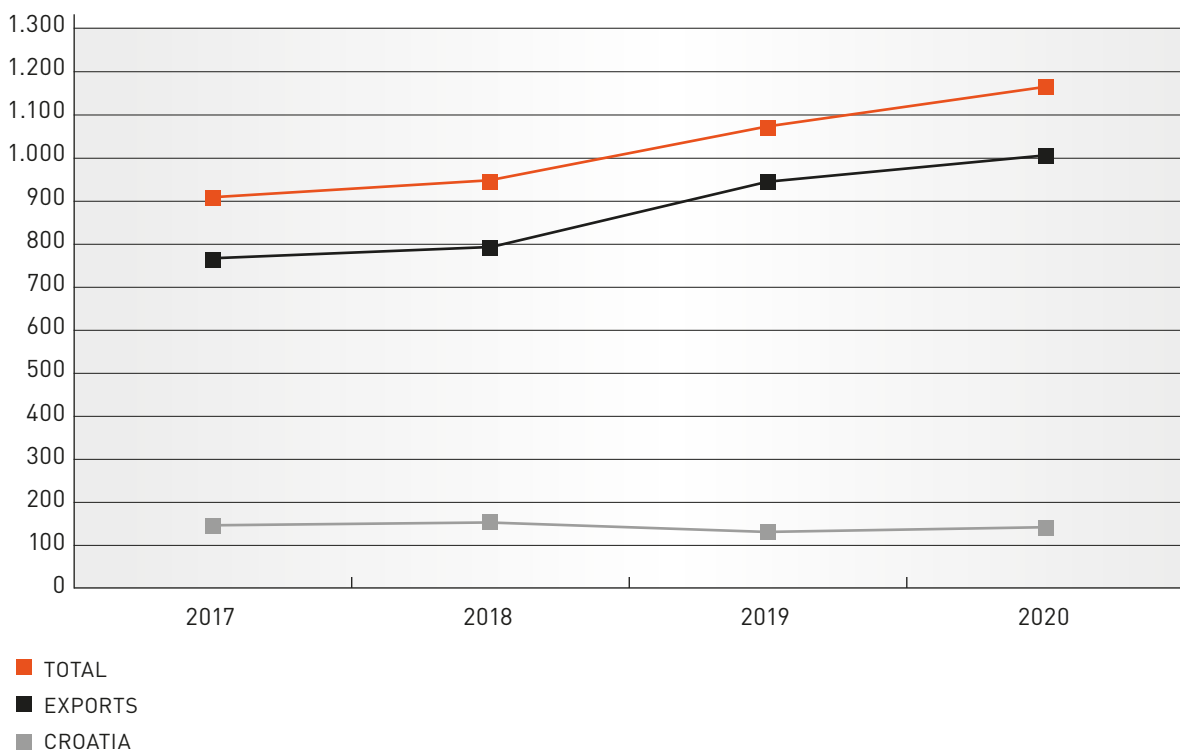
→ Good operating results in 2020 have strengthened the Group's financial position and provided it with adequate financial stability and a good basis for further development.

Successful organizational adjustments to a high level of sales and production - both in the range of distribution transformers as well as that of medium power transformers - have demonstrated the Group's capacity to reach its operating targets in a highly demanding environment.

Due to prioritizing of sales and development activities, as well as through recruitment and systematic onboarding of young experts, providing incentives to the employees, investments in product development and production modernisation, the Group is ready to face challenges of complex market conditions expected in future.

Completion of the strategic investment in the field of distribution transformers in Zagreb has additionally strengthened the market position in that range, while investment in Power Engineering Transformatory Sp. z o.o. (PET) Poland opened another possibility of approaching new markets.

SALES TRENDS (HRK million)





4. Group Organisation and Management in 2020

→ Throughout 2020, Končar D&ST d.d. was managed by the Management Board consisting of the following members:

Ivan Klapan	Board President
Petar Bobek	Board member, Operation Development Director
Vanja Burul	Board member, MPT Profit Centre Director
Martina Mikulić	Board member, DT Profit Centre Director
Petar Vlaić	Board member, Finance and Procurement Director

In 2020, the Supervisory Board of Končar D&ST consisted of the following members:

Darinko Bago	President (until 20 January 2020)
Gordan Kolak	Deputy President (until 30 June 2020)
	President (since 1 July 2020)
Miroslav Poljak	member (until 30 June 2020)
Davor Mladina	member (until 30 June 2020)
Ivan Bahun	member (since 1 July 2020)
Josip Ljulj	member (since 1 July 2020)
Miki Huljić	member (since 1 July 2020)
Ana Marija Markoč	member

PET Sp. z o.o. was managed by:

Marinko Kolega	Board President (until 31 March 2020)
Ivor Grubišić	member (until 31 March 2020), President (since 1 April 2020)
Maciej Malolepszy	member
Bolesław Brodka	member (since 1 April 2020)

Supervisory Board of PET Sp. z o.o. consisted of the following members:

Ivan Klapan	President
Petar Vlaić	member
Vanja Burul	member (since 5 June 2020)
Miroslav Poljak	Deputy President (until 4 June 2020)
Waldemar Organista	member (until 4 June 2020)
Natalia Mierzejewska	member (until 4 June 2020)

→ Končar D&ST Group performed its activities in 2020 on two sites: in Croatia, at Josipa Mokrvića 8, 10090 Zagreb; and in Poland, at Czerwonak, Gdinska 83.

In order to manage the transport and assembly of medium power transformers in Morocco, there was a branch office in Casablanca, Morocco operating under the name Koncar D&ST Succursale Maroc.

5. Corporate Governance Code

- The mother-company of the Group is listed at the Zagreb Stock Exchange and, in accordance with the Zagreb Stock Exchange rules, applies the Code of Corporate Governance.

Končar D&ST implements most of the provisions of the Code of Corporate Governance, prepared by Zagreb Stock Exchange and HANFA and released on the Zagreb Stock Exchange official website (www.zse.hr). Exceptions are certain provisions the Company finds non-applicable in the prescribed form, in particular:

- Supervisory Board and Audit Committee consist mostly of non-independent members, which is deemed appropriate in the current Company position within the Končar Group

The Company finds that the non-implementation of some provisions of the Code does not impair the high level of transparency of its operations and will not significantly affect investment decisions by either current or prospective investors.

A questionnaire with precise answers regarding the implemented and non-implemented provisions of the Corporate Governance Code is publicly available on the Zagreb Stock Exchange official website (www.zse.hr) and the Company's website (www.koncar-dst.hr).

Within its organizational model, in which it operates and in which all its business processes take place, Končar D&ST d.d. has developed internal control systems at all important levels. These systems, among other things, allow for an objective and fair presentation of the financial and business reports.

Information about significant shareholders is available on daily basis on the official Central Depository & Clearing Company website (www.skdd.hr), while the status on 31 December 2020 and 31 December 2019 were also published in the audit report. The shareholders are allowed the electronic voting with their attendance at General Assembly. Preferred shares of Končar D&ST d.d. do not provide any voting rights.





6. Market Position and Sales by Countries and Product Groups

→ The beginning of 2020 suggested another year of stable market conditions. However, the COVID-19 outbreak in early March led to adverse consequences such as disturbances in supply chains and caused uncertainty in project completion. At the same time, the uncertainty caused by the pandemic reflected in declining demand for distribution transformers, which have a shorter investment cycle, while medium power transformer investment cycles are longer and the demand remained on stable levels. Also, the current situation has led the political elites to rethink the sustainability of the current dependence on “carbon economy” and to focus on creating a framework enabling increased investments in renewable resource projects.

As the initial instabilities were successfully surmounted in a relatively short term, our good market position on the target markets yielded a stable growth in revenues and increased new contract growth rates despite the usual competition pressures.

In 2020, the sales of goods and services grew by 8.9% compared to 2019 and amounted to HRK 1,165 million.

Changes per product groups in 2020, compared to 2019 were:

- Distribution transformers: decline by 2.9%
- Medium power transformers: growth by 20.1%
- Dry and special transformers: decline by 21.3%
- Other goods and services: growth by 16.1%

Sales by major markets were as follows:

Croatia: the 2020 sales reached HRK 153.2 million which, compared to HRK 128.2 million in 2019, was a 19.5% growth.

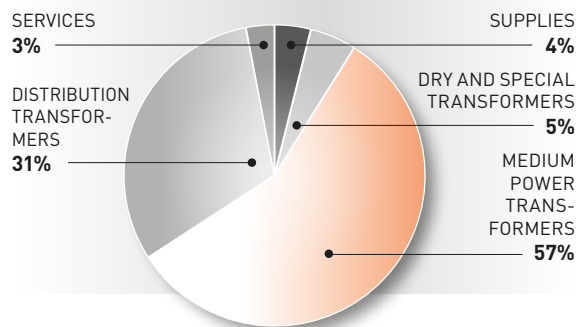
Neighbouring European countries: Bosnia and Herzegovina, Slovenia, Macedonia, Montenegro, Austria, Italy, Czechia, Slovakia, Hungary, Kosovo, Serbia, Bulgaria, Romania, Albania - in 2020, the sales reached HRK 271.3 million and, compared to HRK 270.6 million in 2019, remained at the same level.

Other European countries: Sweden, Switzerland, Germany, Finland, Iceland, France, United Kingdom, Ireland, Poland, Estonia, Latvia, Lithuania, Cyprus, Spain, Denmark, Norway, Malta, Netherlands, Belgium, Greece - sales in 2020 reached HRK 642.4 million which, compared to HRK 529.6 million in 2019, was an increase by 20.6%.

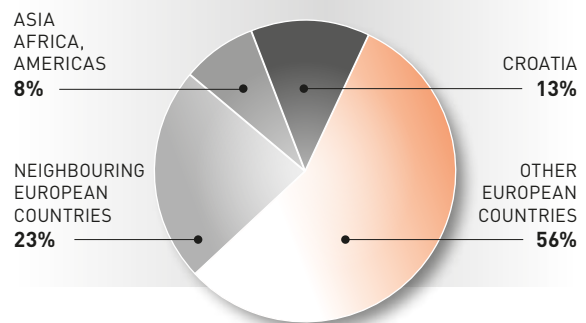
Other Asian, African, and American countries: the 2020 sales were worth HRK 94.1 million which, compared to HRK 140.9 million in 2019, was a decline by 33.2%.

The balance of contracts at the year’s end was HRK 888 million which was by 17.6% higher than at the end of 2019.

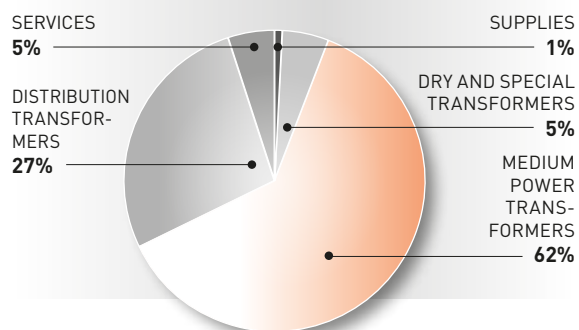
→ **SALE STRUCTURE PER PRODUCT (2020)**



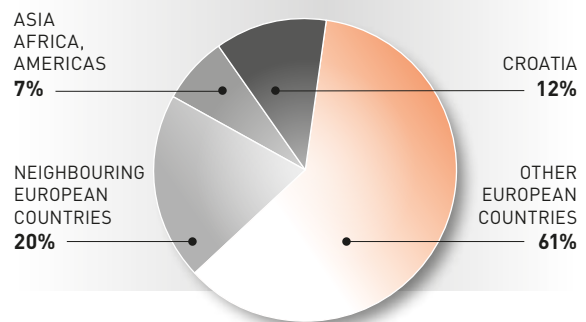
→ **SALE STRUCTURE PER MARKET (2020)**



→ **STRUCTURE OF NEW CONTRACTS PER PRODUCT (2020)**



→ **NEW CONTRACTS PER MARKET (2020)**





7. Financial Position (Balance Sheet)

→ The Groups total assets on 31 December 2020 were HRK 911 million and, compared to the balance on the last day of 2019, when the assets amounted to HRK 829 million, they have grown by HRK 82 million or 10%.

Fixed assets amount to HRK 293 million or 32% of total assets. Compared to the preceding year, they have grown by HRK 28.9 million or 11%. The largest item in the fixed assets are tangible assets of HRK 262.4 million, which have grown by HRK 10.1 million from the last year. A significant growth has been recorded in deferred tax assets which have grown by HRK 20 million from the last year and now amount to HRK 20.2 million. Such significant increase is a consequence of recoding total tax incentives received as a subsidy beneficiary under the Investment Incentives Act for the investment project of distribution transformer production capacities increase.

On 31 December 2020, the Group's current assets amounted to HRK 618 million, exceeding the sum on the same date of the preceding year by HRK 53.1 million or 9.3%. More than half of the current assets (55%) are the inventories, which amount to HRK 351.2, exceeding the preceding year's end by 28.4%. As opposed to them, the receivables are by HRK 39.3 million or 20.2% lower and amount to HRK 155.2 million.

The balance of cash at accounts is HRK 112 million or 12% of total assets.

Somewhat more than half (52%) of the Group liabilities are equity and reserves, amounting to HRK 471.3 million.

Thus, the balance of equity and reserves is by HRK 80.2 million or 21% higher than in the preceding year.

In addition to statutory reserves growth by HRK 28.9 million, as consequence of continuous policy of retaining part of previous year profits, the growth in equity and reserves is under significant influence of increased retained profit and profit for the year of the Mother Company. The retained profit has grown by HRK 8.4 million and amounts to HRK 32.2 million, while profit of the Group for the current year has grown by 76% or HRK 44 million and amounts to HRK 102 million. The growth of these two items in 2019 and 2020 was greatly due to one-time reduction of reservations for repairs in warranty term of HRK 36.9 million and reduction of reservations for anniversary rewards and severance payments of HRK 9.9 million. Such one-time reductions of reservations have actually led to a change in the structure of liabilities through transfer from long-term and short-term reservations (contingencies) to equity.

Also, there is a one-time effect on 2020 profit growth by HRK 18.6 million due to the accounting recognition of total subsidies obtained by the Mother Company as investment incentives as mentioned above.

As for short-term liabilities, the most important are those for received advances of HRK 102.8 million and liabilities to suppliers of HRK 100.7 million. Their joint share in total liabilities is 22.3%.

The structure of assets and liabilities, primarily a significant share of equity and reserves in total equity sources, and coverage of fixed assets and inventories from long-term sources, are proof of the satisfactory financial stability of the Group.

8. Operating Result (Income Statement)



Total Končar D&ST Group revenues in 2020 amounted to HRK 1.167 billion.

Despite the challenges caused by the COVID-19 pandemic, total revenues exceeded the 2019 revenues by HRK 95 million or 8.7%.

Sales revenues amount to HRK 1.165 billion and account for 99.8% of total revenues. Compared to the preceding year, they have grown by HRK 95.3 million or 9%.

Growth of sales revenues before the eliminations for consolidation purposes has been attained by both companies of the Group.

Sales revenues of PET Poland in 2020 amounted to HRK 74.7 million, exceeding the preceding year by HRK 35 million or 88%. Such significant growth is a result of investments in production technology, recruitment of new employees, improvement of organisation and processes, and great efforts on increasing the share in the demanding Polish market.

Sales revenues of Končar D&ST d.d. amount to HRK 1.091 billion, exceeding the 2019 by 6% or HRK 59.9 million.

Total revenues, and particularly 2020 profit, were significantly affected by extraordinary one-time recognitions of revenues due to cancellation of reservations. The impact was also applied to the reference year 2019 considering that, according to IAS 8 (Accounting Policies, Changes in Accounting Estimates and Errors), the preceding period was amended.

The reason for such one-time impact is cancellation of a portion of reservations for costs in warranty period as consequence of change of methodology and way of calculating the sum of liabilities based on which the reservations are estimated. This led to recognition of revenues due to cancellation of reservations in 2020 by HRK 17.0 million while the revenues recognized in 2019 amounted to HRK 10.2 million.

Gross profit of the Group amounts to HRK 85.3 million, exceeding the preceding year by HRK 25.7 million or 43%.

Net profit is HRK 102 million. Higher net profit compared to gross profit is result of recognition and recording of total obtained tax support for investments which, according to relevant accounting standards (IAS 12 and IAS 20) led to the negative corporate income tax in Končar D&ST d.d. financial statements.





9. Main Operating Risks for the Group

→ In 2020, the mother-company of Končar D&ST Group adopted the new Risk Management Rules and issued Risk Management Policy, which are in accordance with ISO 31000:2018 (Risk Management - Guidelines), and in accordance with ERM (Enterprise Risk Management) principles. Based on the Policy, the risk management in the Group is:

- integrated in all business processes and decision-making processes in the Group. It is structured and comprehensive, taking into consideration the external and the internal context of the Group, and based on the best available information.
- Inclusive, and involving a wide circle of persons, starting from Management Boards and Supervisory Boards of both mother-company and subsidiary, directors of sectors and areas, managers of departments and workshops, and extending to all the Group employees and outsourced providers.
- Dynamic, as new risks may appear, change or disappear according to changes of the external and the internal context.
- Based on continuous improvement of such management and based on the learning and acquisition of experience.

In accordance with the defined methodology of risk management, Catalogue of Risks was drawn up in the mother-company, identifying, analysing, and evaluating the main strategic, operating, and financial risks, measures were defined to reduce the risks, and risk owners identified.

The 2020 business year was marked with the COVID-19 pandemic, generating numerous risks, the most expressed among them being those related to employee health, organisation of operating, production, and business processes, logistic risks in procurement of raw materials and supplies, and in delivery of finished products, risks related to customer behaviour change in product ordering, and similar risks. Change in customer behaviour with significantly reduced transformer purchases was particularly marked in the Polish market. The Group adequately responded to such risks and mitigated them with available measures and actions.

The COVID-19 pandemic has however led to a global economic crisis and recession with still unknown consequences for the global and European economy.

Demand for transformers on the target markets is one of the main operating risk factors for the Group operations. In addition to the COVID-19 pandemic, Tier 2 of the EU regulations aimed for higher energy efficiency, loss reduction and noise reduction of transformers is scheduled to take effect on 01 July 2021 and will bring an additional level of uncertainty in terms of customer behaviour and demand for transformers.

Supply of transformers by other producers - **competition pressure** - is another significant risk factor for Group operations. Behaviour of the existing competitors and entries of new competitors in the Group target markets create a very strong competition pressure on the majority of target markets. The entire transformer industry has been through major changes in the recent years, with a number of restructurings, de-mergers and/or selling of power transformer businesses by large corporations, winding-ups or bankruptcies of plants, opening of new plants, take-overs and mergers (consolidations) and such trends will continue.

Procurement market risks were also expressed in 2020, and such trends will continue in 2021 as well. Prices of major raw materials and supplies for the production of transformers (copper, aluminium, transformer metal sheets, transformer oil, insulation, steel, etc.) are volatile, sometimes with enormous growth or drop in a relatively short time period. Risks related to availability of appropriate quantities, and with raw materials and supplies transport costs and options are also additionally expressed in the conditions of the COVID-19 pandemic.

Considering the available options, the Group protects itself from the risk of sudden changes in prices of strategic raw materials in several ways. As for copper, being a raw material listed on commodity exchange markets (London Metal Exchange), forward contracts with the suppliers are used to agree on quantities and prices for the forward period based on the actual and forecast contracts. As for transformer metal sheets and some important parts, their purchase is contracted with the suppliers on semi-annual or annual basis in order to reduce this risk and ensure the required quantities. Also, in some several-year contracts with customers, the rolling formula is sometimes agreed based on change in the price in materials. The change of material prices is included in the calculations when new tenders for the products are made.

Technology and development risks. At this moment, the Group has at its disposal state-of-the-art technology for the transformer production and appropriate technical solutions for the majority of products within its range. The Group is capable of following technical and technological development at an enviable level. In future, technical and technological lag behind the major competitors is not expected.

Strategic investment and acquisition risk. In 2020, the strategic investment of Distribution Transformer Production Capacities Increase (DTPCI) at the Jankomir site was completed and launched in operation. Also, the intensive support to development of PET Poland by the mother company has continued. In 2020, Končar D&ST d.d. acquired a 100% share in PET. This risk group is mitigated by appropriate analysis and evaluation of potential risks, taking of appropriate measures to mitigate the risks, and through active involvement of the Supervisory Board, Management Board and relevant key managers and employees of the Group in the process management.

Among the **financial risks**, the most expressed are currency risk, credit risk, and liquidity risk.

Currency risk is fairly expressed in the Group operations, considering a high percentage of exports and imports in its revenues and considering that majority of bank loans (both long-term and short-term ones) are expressed in foreign currencies.

The Group protects itself from currency risk by forward contracts with banks, by internal methods for harmonisation of currency inflow and outflow, as well as by harmonization of monetary item balances in foreign currencies in its balance sheet.

Credit risk is observed as a risk that a certain debtor of the Group (e.g. customer to whom the delivery was made without sufficient security) will not be able or willing to pay its dues to the Group in accordance with the agreed terms, and the Group will therefore incur losses by writing off or reducing such receivables.

The Group protects itself from credit risk with collaterals (L/C, guarantees, debentures, etc.), and evaluation of customer solvency in cooperation with external solvency and credit rating agencies. Also, certain trade receivables in respect of specific customers are secured at specialized institutions.

Liquidity risk is expressed as a risk that the Group will not be able to fulfil the liabilities to its creditors in the agreed terms.

The Group has contracts with commercial banks about credit facilities which make possible to surmount its current need for liquid funds promptly and under well-known conditions. Also, receivables with relatively long maturity terms are most frequently collected by sale to financial institutions (factoring, forfaiting).

Management and personnel risk. Usual fluctuations and changes of management, key experts and employees do not have major effect on the Group operations while sudden or major fluctuations of such personnel could affect the corporate performance. The Group actively manages these risks.

In addition to those specified above, there are also information risks, design risks, production risks, political risks and other risk groups present to a certain extent.





10. Investments and Technology Modernisation

→ In 2020, the activities were completed on the strategic project of Distribution Transformer Production Capacity Increase (DTPCI). All the planned production equipment was installed and the new production flows established. Jointly with the Cutting Centre, established last year, an integral production unit was created, which increased the technological and production capacities of the Group. Production equipment in the assembly halls was modernized and the major units are the new LFH (low frequency heating) plant for transformer drying and the new testing laboratory.

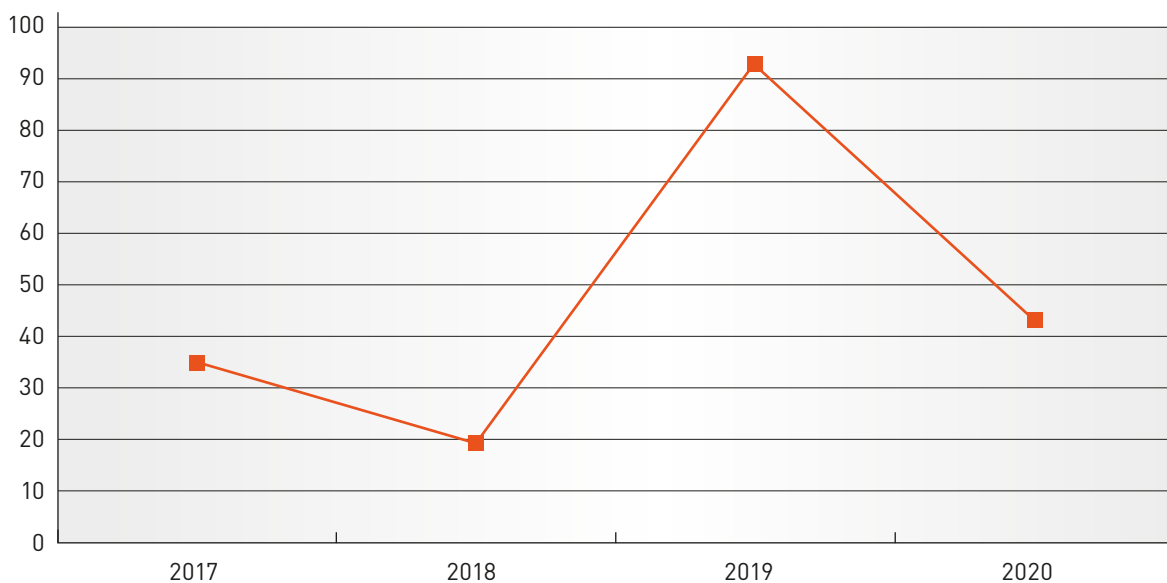
In PET, Poland, purchase of a new lifting crane of 8t bearing capacity in the winding facility was agreed as well as reconstruction of the heating system aimed for transition from coal to gas as an environmentally more acceptable energy source.

The Company makes continuous and targeted investments in the improvement and modernisation of processes that need to be raised to a higher technology level.

Parallel with the investment in the production equipment, investments were made in development of ICT equipment.

Total investments in 2020 amounted to HRK 43 million (amount of HRK 39.7 million invested in Končar D&ST and HRK 3.3 million invested in PET, Poland).

INVESTMENTS (HRK million)



11. Technical Development and Product Innovation

→ Technical development is seen by Končar D&ST as a key requirement for success in the context of positive response to future technical and technological changes and growing market challenges. Technical development consists of a multidisciplinary expert team. Product Development and Production Development Departments have more than 20 highly educated professionals in the field of electrical engineering, mechanical engineering, and software development. Two among them have doctoral diploma and several of our young professionals attend specialist and doctoral study programmes at the Zagreb University faculties.

In PET, Poland, the process of know-how transfer and implementation in business processes was continued.

Considering the upcoming Commission Regulation (EU) no. 548/2014 - Tier 2, laying down a significant reduction of losses in the field of distribution transformers, the emphasis was on the evaluation and technological adoption of new improved transformer sheets. Further, criteria of short circuit sizing for distribution transformers were improved and design software upgraded and improved, particularly in the range of special distribution transformers.

In the production of distribution transformers, the LFH (low frequency heating) plant for transformer drying was launched, as well as the new testing laboratory, new foil winding facility, and various special equipment and logistic accessories.

In the field of medium power transformers, in cooperation with the Rijeka Faculty of Engineering, Zagreb Faculty of Mechanical Engineering and Naval Architecture, and the Electrical Engineering Institute, comprehensive research was conducted with the aim to reduce the transformer noise level. Jointly with the Electrical Engineering Institute, data for sizing of the internal winding insulation were improved.

As for development of the medium power transformer production, a device for radial - axial winding pressure was installed, increasing the throughput and efficiency of the winding facility.

The cooperation with a number of institutes and faculties has also continued (Končar Institute for Electrical Engineering, Zagreb Faculty of Electrical Engineering and Computing, Zagreb Faculty of Mechanical Engineering and Naval Architecture, Rijeka Faculty of Engineering, Poznan University of Technology, Poland). Experts from the Technical Development and other departments actively participated in the SO₂ study committee for transformers (CIGRE) and in the technical committees HZN/TO E14 Power Transformers and HZN/TO E10 Fluids for Use in Electrical Engineering. Due to the pandemic caused by SARS-Cov-2, symposiums, seminars, and fairs were mostly postponed or took place in a changed format (online).





12. Končar D&ST Group Human Resources

- On 31 December 2020, Končar D&ST Group had 718 employees (651 in Končar D&ST d.d. and 67 in PET Sp. z o.o.).
- In the area of employee training, continuous training is conducted at universities and polytechnics studies. The Group supports enrolment in postgraduate studies, the result of which is a growing number of employees attending study programs at various faculties. Rewarding and promoting of professional and scientific training significantly enriches the know-how of the Group and its contacts with the relevant university institutions.

13. Quality Management, Environment Management, and OH&S Management

- Systematic quality management, environment management and occupational health and safety management in Končar D&ST Group is of exceptional importance in its operations with the aim of reaching the set objectives.
- In 2020, Končar D&ST d.d. in Zagreb successfully conducted two recertification audits (under ISO 14001:2015 and ISO 45001:2018) as well as a regular audit under ISO 9001:2015.
- In PET Poland, audit of the certified quality management system under ISO 9001:2015 was also conducted. In mid-2020, the environment management system under ISO 14001:2015 was also certified.

14. Corporate Social Responsibility

- Corporate social responsibility of Končar D&ST Group is based on a set of measures and policies and the Code of Business Conduct, aimed to effectuate the mission and vision of the Group with the respect for and implementation of the declared values. Within its sphere of influence, Končar D&ST Group supports and implements the obligations and measures laid out in the applicable laws and internationally recognized standards in the fields of business ethics, employees' rights, occupational health and safety, and environment protection.

The specific values Končar D&ST Group is committed to in its operations include:

- quality
- minimization of environmental impact
- occupational health and safety
- honesty and responsibility for undertaken obligations
- compliance with the laws, standards, and best business practices
- reaching above-average performance
- care for employees and permanent investment in their professional development
- respect for differences among employees through openness, trust, and inclusion in teamwork
- good business relations with customers and suppliers.

Končar D&ST Group continuously undertakes incentives aimed to implement positive changes and invests in the development, professional training of its employees, minimizing of environmental impacts, and care for the community. Končar D&ST Group conducts numerous activities showing its commitment to corporate social responsibility and is actively involved in the local community.

An example of corporate social responsibility is an afforestation campaign of the Medvednica mountain in which Končar D&ST employees participated in 2020 and for which Končar D&ST procured the required seedlings.

By donations in 2020 for the fight against the COVID 19 pandemic and for victims of the Zagreb earthquake, Končar D&ST made efforts to express its corporate social responsibility towards the local community.

In its operations and daily activities, Končar D&ST Group and its employees respect the Code of Business Conduct principles and practice zero tolerance to corruption and other prohibited business practices. The Board members, employees, and partners are all informed about the policy of zero tolerance to corruption and respect that principle in their operations and activities.

15. Future Development Strategy

The core business activities of Končar D&ST Group will continue to be development, sales and production of distribution oil transformers up to 8 MVA and 36 kV, special transformers, and medium power transformers up to 160 MVA and 170 kV.

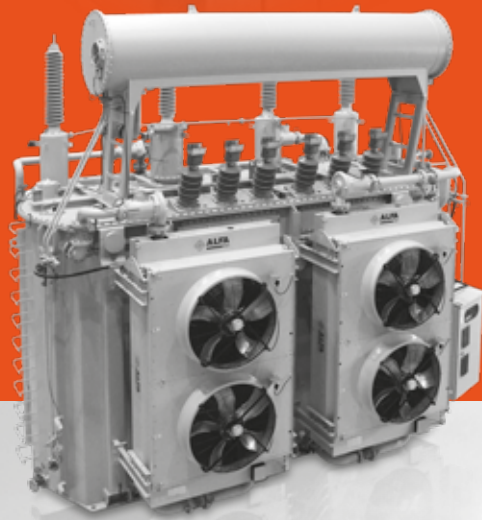
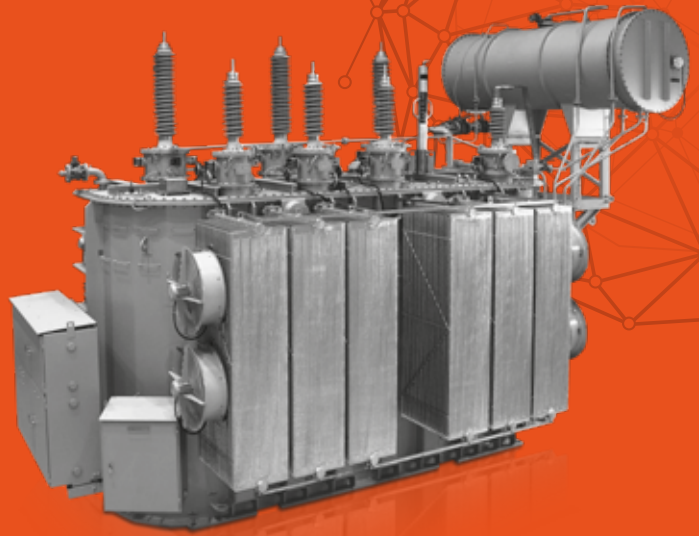
Končar D&ST Group will continue to secure its high position among the leading European manufacturers of distribution, special and medium power transformers through the recognition and best fulfilment of needs of its target customers, commitment to quality and sustainable development, technical and organisational development, as well as employee training and incentives aimed to the promotion of excellence through teamwork.

Final remark: In the period from the end of 2020 until the preparation of this report, the COVID-19 pandemic is still not under control and there is a possibility that in case of adverse trends it could have adverse implications on future operations. Except for that, there have been no other unusual or significant events that could significantly change the view of the operations and position of the Group as presented in this report.





DECISIONS
PROVIDED
BY LAW



Končar-Distribution and Special Transformers, Inc.
Zagreb, Josipa Mokrovića 8, PIN: 49214559889
(hereinafter: "the Company")

Pursuant to Articles 220 and 300d of the Croatian Act on Companies and Article 22 of the Articles of Association of KONČAR D&ST Inc., at the Supervisory Board meeting held on 29 March 2021, the Supervisory Board and the Management Board of the Company have adopted the following


**DECISION
ON APPROVAL OF THE CONSOLIDATED
ANNUAL FINANCIAL STATEMENTS FOR 2020**

The Supervisory Board and the Management Board of Končar-D&ST Inc. have jointly adopted the Consolidated Annual Financial Statements for 2020.

Explanation

The Management Board of the Company has submitted to the Supervisory Board for approval the Consolidated Financial Statements for 2020. The Supervisory Board has given approval to the Consolidated Financial Statements for 2020, whereby the Supervisory Board and the Management Board have jointly adopted the Consolidated Annual Financial Statements for 2020 as follows:

	<u>HRK '000</u>
Total income	1,168,151
Total expenses	1,082,850
Profit before taxation	85,301
Corporate income tax	-16,751
Profit after taxation	102,052
Total assets/liabilities	910,966


Gorđan Kolak
President of the Supervisory Board

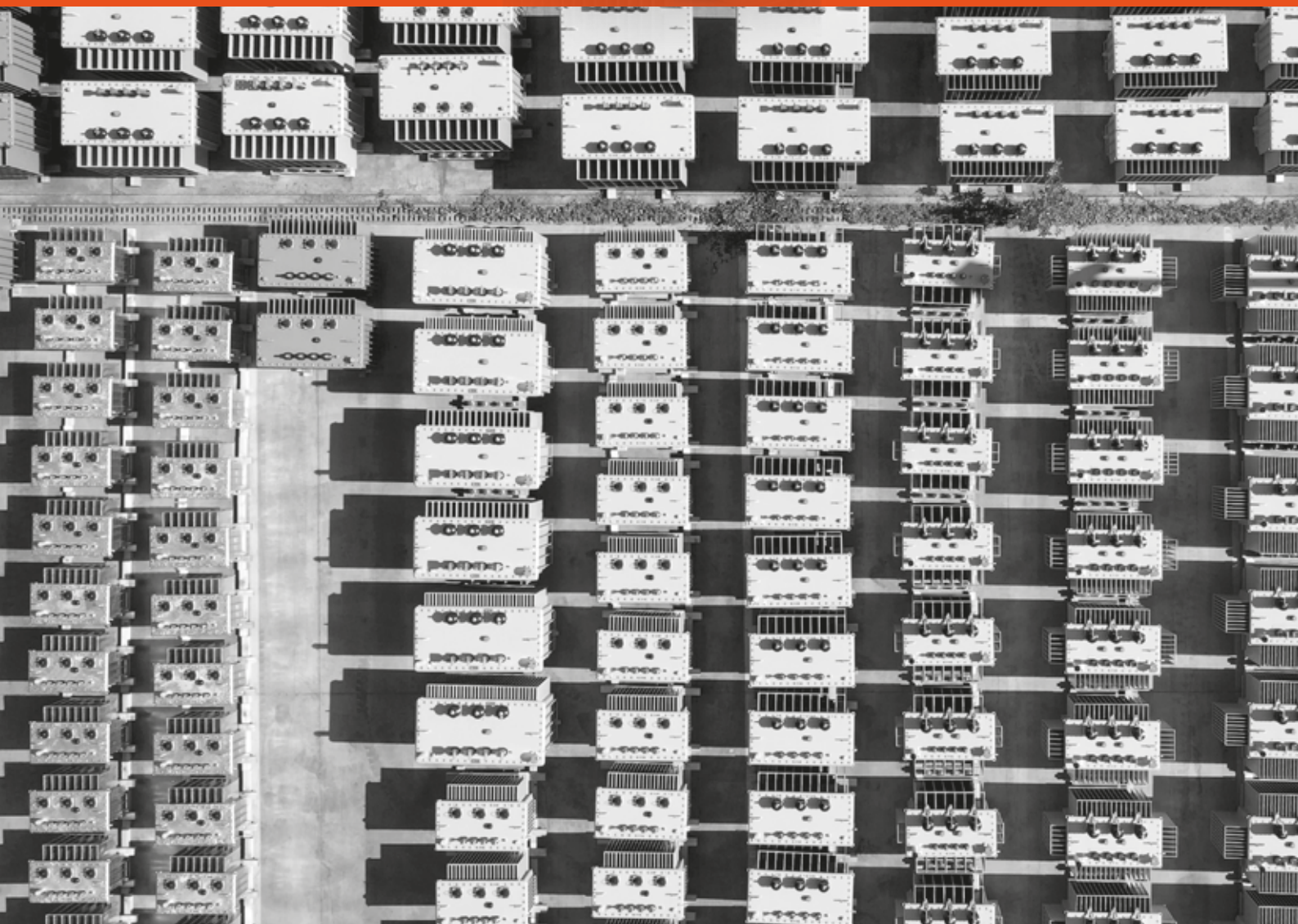

Ivan Klapan
President of the Management Board

Zagreb, 29 March 2021





INDEPENDENT
AUDITOR'S REPORT
AND FINANCIAL
STATEMENTS WITH
NOTES



Statement of Management's responsibilities

➔ Pursuant to the Croatian Accounting Act, the Management Board of Končar - Distribution and Special Transformers Inc. (hereinafter: the Company) is required to prepare financial statements for each financial year which give a true and fair view of the financial position of the Company and its subsidiaries (together referred to as "the Group") and of the results of their operations and their cash flows, in accordance with applicable accounting standards, and is responsible for maintaining proper accounting records to enable the preparation of such financial statements at any time. It has a general responsibility for taking such steps as are reasonably available to it to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

The Management Board is responsible for:

- selecting suitable accounting policies to conform with applicable accounting standards and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the separate financial statements on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Management Board has a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Therefore, the Management Board continues to adopt the going concern basis in preparing the financial statements.

The Management is also responsible for the preparation and content of the Management Report and the Statement on the implementation of corporate governance code, as required by the Croatian Accounting Act. The Management Report and the Statement of implementation of the corporate governance code, as well as the accompanying consolidated financial statements comprise the Annual Report of the Group and were authorised and signed by the Management Board on 26 March 2021 for issue to the Supervisory Board.



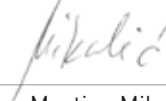
Ivan Klapan, Management Board President



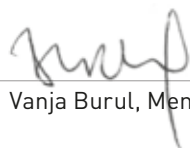
Petar Vlaić, Member



Petar Bobek, Member



Martina Mikulić, Member



Vanja Burul, Member



Končar - Distribution and Special Transformers, Inc.
 Josipa Mokrovića 8
 10 090 Zagreb





Independent Auditor's Report to the Shareholders of KONČAR – DISTRIBUTION AND SPECIAL TRANSFORMERS Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the consolidated financial statements of Končar – Distribution and Special Transformers Inc. ("the Company") and its subsidiaries (together referred to as "the Group"), which comprise the consolidated statement of financial position of the Group as at 31 December 2020, and the consolidated statements of comprehensive income, cash flows and changes in equity of the Group for the year then ended, and notes, comprising significant accounting policies and other explanatory information (further referred to as "the financial statements").

In our opinion, the accompanying financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union ("EU IFRS").

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in Croatia and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - comparative information

We draw attention to Appendix 1 to the financial statements which indicates that the comparative information presented as at and for the year ended 31 December 2019 has been restated. Our opinion is not modified in respect of this matter.

Other Matter relating to comparative information

The financial statements of the Group as at and for the year ended 31 December 2019 and 31 December 2018 from which the statement of financial position as at 1 January 2019 has been derived, excluding the adjustments described in Appendix 1 to the financial statements, were audited by another auditor who's reports, dated 19 March 2020 and 21 March 2019, respectively included an unqualified audit opinion on those financial statements.

As part of our audit of the financial statements as at and for the year ended 31 December 2020, we audited the adjustments described in Appendix 1 that were applied to restate the comparative information presented as at and for the year ended 31 December 2019 and the statement of financial position as at 1 January 2019. We were not engaged to audit, review, or apply any procedures to the financial statements for the year ended 31 December 2019 or 31 December 2018 (not presented herein) or to the statement of financial position as at 1 January 2019, other than with respect to the adjustments described in Appendix 1 to the financial statements. Accordingly, we do not express an opinion or any other form of assurance on those respective financial statements taken as a whole. However, in our opinion, the adjustments described in Appendix 1 are appropriate and have been properly applied.

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Independent Auditor's Report to the Shareholders of KONČAR – DISTRIBUTION AND SPECIAL TRANSFORMERS Inc. (continued)

Report on the Audit of the Financial Statements (continued)

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Revenue recognition	
Revenue from customer contracts for the sale of transformers recognized in profit or loss in 2020 amounts to HRK 1,082,359 thousand (2019.: HRK 1,042,301 thousand). Please refer to the notes 2e), 3a) and note 4 in the financial statements.	
Key audit matter	How we addressed the matter
<p>The Group's core activities include manufacturing and sales of distribution and special transformers.</p> <p>The applicable financial reporting standard governing the accounting for revenues, IFRS 15 <i>Revenue from Contracts with Customers</i>, requires management to exercise judgement identifying all goods or services provided to customers and determine whether to account for each such good or service as a separate performance obligation. Given the nature of contracts with customers, this also entails consideration of whether there is a significant financing component or a separate performance obligation such as an extended warranty included in the contract.</p> <p>As discussed in note 2 e), revenue is recognised at a point in time when the performance obligation relevant to the contract is executed and when control over the products and transfers to the customer which is typically upon delivery to the customer. In addition, in relation to its contracts with customers, the Group typically receives advance payments which it accounts for as contract liabilities.</p> <p>Due to the above factors, accounting for revenues requires management to exercise significant judgment and making complex estimates. The area required our increased attention in the audit and was considered by us to be a key audit matter.</p>	<p>Our procedures performed in this area included:</p> <ul style="list-style-type: none"> • Testing of the design, implementation of controls over the revenue cycle and evaluating the controls within the information technology (IT) systems that support the recording of revenue; • Assessing the Group's policy for recognizing revenue, including considering whether the policy is in accordance with the five-step approach required by the revenue standard; • For a sample of contracts or contract equivalents with key customers in force during the reporting period: <ul style="list-style-type: none"> - challenging the Group's identification of performance obligations included therein; - critically assessing the Group's determination of revenue recognition pattern (point-in-time vs over time) for identified performance obligations by reference to the provisions of the contracts and our understanding of the resulting pattern of satisfying related performance obligations; - based on the results of the above procedures, critically evaluating the revenue amounts recognized by, among other things, inspecting contracts and supporting documents with particular attention paid to cut-off procedures over amounts recognised at or around the reporting date; • For a sample of customers, obtaining external confirmations of amounts due as at the reporting date, and inquiring as to the reasons for any significant differences between the amounts confirmed and the Group's accounting records, and inspecting the underlying documentation; • Inspecting journal entries posted to revenue accounts focusing on unusual and irregular items. • Assessing the adequacy of disclosures regarding estimation uncertainty involved in the accounting for customer contracts.

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Independent Auditor's Report to the Shareholders of KONČAR – DISTRIBUTION AND SPECIAL TRANSFORMERS Inc. (continued)

Report on the Audit of the Financial Statements (continued)

Key Audit Matters (continued)

Warranty provisions	
Warranty provisions related to customer contracts recognised in the statement of financial position as at 31 December 2020 amounted to HRK 112,730 thousand (31 December 2019.: HRK 129,719 thousand). Please refer to the notes 2s), 3b) and note 23 in the financial statements.	
Key audit matter	How we addressed the matter
<p>The Group's customer arrangements include product warranties given to customers granted for a period ranging from 3 to 5 years from the delivery of transformers. The product warranties primarily cover expected costs to repair or replace components with defects or functional and/or serial errors as well as financial losses suffered by the Group's customers in connection with unplanned suspension of operations.</p> <p>As stated in note 3b), the Group estimates general provisions for product warranties by reference to: historical costs related to product warranties; industry statistics of transformer failure incidence levels; and market experience from other transformer manufacturers.</p> <p>In addition, where applicable, specific risks attributable to individual customer contracts and related products (as explained in note 3b)) are taken into account when assessing the need for additional specific warranty provisions for such individual cases.</p> <p>The completeness and valuation of the expected outcome of warranty provisions requires a high degree of Management judgement and the use of estimates giving rise to inherent uncertainty in the amounts recorded in the financial statements. As a result, this area required our increased attention in the audit and was considered by us to be a key audit matter.</p>	<p>Our procedures performed in this area included:</p> <ul style="list-style-type: none"> • Testing the relevant controls regarding completeness of warranty provisions and how Management assesses valuation of provisions. • Challenging the assumptions underlying the valuation of provisions by reference to relevant information from customer contracts (such as warranty duration and expiry), available industry information and historical information on costs related to product warranties. • Where specific warranty provisions were recognised in relation to individual customer contracts and related products, assessing the reasonableness of warranty provisions at year-end by: <ul style="list-style-type: none"> - obtaining an understanding of the nature of the specific provision through interviews with management and project managers; - inspecting relevant customer contracts and warranty terms as well as source documentation such as relevant warranty claims; - inspecting correspondence with customers, where applicable; • Assessing the adequacy of disclosures regarding estimation uncertainty involved in the accounting for warranty provisions related to customer contracts.

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Independent Auditor's Report to the Shareholders of KONČAR – DISTRIBUTION AND SPECIAL TRANSFORMERS Inc. (continued)

Report on the Audit of the Financial Statements (continued)

Other Information

Management is responsible for the other information. The other information comprises the Management Report and Corporate Governance Statement included in the Annual Report of the Group, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

With respect to the Management Report and Corporate Governance Statement, we also performed procedures required by the Accounting Act in Croatia ("Accounting Act"). Those procedures include considering whether:

- the Management Report has been prepared in accordance with the requirements of Articles 21 and 24 of the Accounting Act,
- the Corporate Governance Statement includes the information specified in Article 22 of the Accounting Act.

Based solely on the work required to be undertaken in the course of the audit of the financial statements and procedures above, in our opinion:

- the information given in the Management Report and Corporate Governance Statement for the financial year for which the financial statements are prepared, is consistent, in all material respects, with the financial statements;
- the Management Report has been prepared, in all material respects, in accordance with the requirements of Articles 21 and 24 of the Accounting Act, respectively;
- the Corporate Governance Statement includes the information specified in Article 22 of the Accounting Act.

In addition, in light of the knowledge and understanding of the entity and its environment obtained in the course of the audit, we are also required to report if we have identified material misstatements in the Management Report and Corporate Governance Statement. We have nothing to report in this respect.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of the financial statements that give a true and fair view in accordance with EU IFRS, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

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Independent Auditor's Report to the Shareholders of KONČAR – DISTRIBUTION AND SPECIAL TRANSFORMERS Inc. (continued)

Report on the Audit of the Financial Statements (continued)

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

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Independent Auditor's Report to the Shareholders of KONČAR – DISTRIBUTION AND SPECIAL TRANSFORMERS Inc. (continued)

Report on the Audit of the Financial Statements (continued)

Auditors' Responsibilities for the Audit of the Financial Statements (continued)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.


Report on Other Legal and Regulatory Requirements

We were appointed by those charged with governance on 29 June 2020 to audit the consolidated financial statements of Končar – Distribution and Special Transformers Inc. for the year ended 31 December 2020. Our total uninterrupted period of engagement is one year, covering the period ending 31 December 2020.

We confirm that:

- our audit opinion is consistent with the additional report presented to the Audit Committee of the Company dated 26 March 2021;
- for the period to which our statutory audit relates, we have not provided any non-audit services (NASs), hence we have not provided any prohibited non-audit services referred to in Article 44 of the Audit Act. We also remained independent of the audited entity in conducting the audit.

The engagement partner on the audit resulting in this independent auditor's report is Igor Gošek.


KPMG Croatia d.o.o. za reviziju
 Croatian Certified Auditors
 Eurotower, 17th floor
 Ivana Lučića 2a, 10000 Zagreb
 Croatia

26 March 2021

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Consolidated Statement of Comprehensive Income

for the Year Ended 31 December 2020

	Note	2020	Restated*
		HRK'000	HRK'000
Revenue	4	1,164,602	1,069,261
Other operating income	5	1,973	2,406
Operating income		1,166,575	1,071,667
Change in inventories of work in progress and finished goods		59,902	[2,081]
Materials, consumables, goods and services used	6	[923,800]	[812,356]
Personnel costs	7	[160,250]	[147,509]
Depreciation and amortisation		[28,125]	[21,711]
Other operating expenses	8	[25,642]	[28,984]
Operating expenses		[1,077,915]	[1,012,641]
Operating profit		88,660	59,026
Financial income	9	628	1,598
Financial expenses	9	[4,935]	[1,704]
Net financial result		[4,307]	[106]
Share of profit from equity accounted investee		948	675
Profit before tax		85,301	59,595
Corporate income tax	10	16,751	[1,597]
PROFIT FOR THE YEAR		102,052	57,998
Foreign operations - foreign currency translation differences		[2,585]	2,546
Other comprehensive income		[2,585]	2,546
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		99,467	60,544
Earnings per share (basic and diluted) in HRK	11	199.62	113.45

*for restatements see Appendix 1

The accompanying notes form an integral part of these financial statements.

Consolidated Statement of Financial Position

as at 31 December 2020

	Note	31.12.2020.	Restated* 31.12.2019.	Restated* 1.1.2019.
		HRK'000	HRK'000	HRK'000
ASSETS				
Non-current assets				
Intangible assets	12	1,657	3,223	2,652
Property, plant and equipment	13	253,445	245,618	168,538
Right-of-use assets	14	5,898	3,480	-
Investment property	15	2,990	3,165	3,340
Equity accounted investment	16	5,956	5,222	4,822
Investments in associates		25	311	660
Financial assets at FVOCI	17	2,804	2,804	2,839
Deferred tax assets	10	20,151	216	231
		292,926	264,039	183,082
Current assets				
Inventories	18	351,216	273,447	272,227
Trade and other receivables	19	155,240	194,559	206,356
Financial assets at FVTPL	25	-	57	293
Cash and cash equivalents	21	111,584	96,877	103,778
		618,040	564,940	582,654
TOTAL ASSETS		910,966	828,979	765,736
EQUITY AND LIABILITIES				
Share capital	22	153,370	153,370	153,370
Legal reserves		7,668	6,299	3,840
Statutory reserves		130,515	101,643	76,685
Other reserves		45,983	45,983	45,983
Translation reserves		[462]	2,123	[424]
Retained earnings		134,282	81,725	68,402
- from which profit for the year		102,052	57,998	48,623
EQUITY AND RESERVES		471,356	391,143	347,856
Borrowings	24	55,205	48,631	26,228
Financial liabilities at FVTPL	25	741	67	-
Provisions for warranty repairs	23	92,596	95,352	96,668
Other provisions	23	5,901	5,968	5,695
Non-current liabilities		154,443	150,018	128,591
Borrowings	24	9,603	12,595	19,428
Financial liabilities at FVTPL	25	3,420	-	-
Trade and other payables	26	149,257	159,541	155,591
Contract liabilities	20	102,753	81,141	73,196
Provisions for warranty repairs	23	20,134	34,541	41,074
Current liabilities		285,167	287,818	289,289
Total liabilities		439,610	437,836	417,880
TOTAL EQUITY AND LIABILITIES		910,966	828,979	765,736

*for restatements see Appendix 1

The accompanying notes form an integral part of these financial statements.





Consolidated Statement of Cash Flows

for the Year Ended 31 December 2020

	Note	2020	2019
		HRK'000	HRK'000
Cash flows from operating activities			
Cash proceeds from trade receivables		1,220,991	1,110,213
Cash proceeds from insurance reimbursements		564	677
Cash proceeds from tax returns		55,111	53,376
Cash paid to suppliers		(998,413)	(886,579)
Cash paid to employees		(153,561)	(140,283)
Taxes paid		(24,862)	(39,780)
Cash paid for insurance related to reimbursements		(1,941)	(1,932)
Other cash proceeds and payments		(12,344)	(15,736)
Cash from operations		85,545	79,956
Interest paid		(1,391)	(732)
Net cash flows from operating activities		84,154	79,224
Cash flows from investment activities			
Cash proceeds from sale of non-current tangible and intangible assets		12	98
Cash proceeds from dividend		795	1,060
Cash proceeds from interest		1	-
Cash expenses for purchase of non-current tangible and intangible assets		(42,424)	(83,202)
Cash outflows for purchase of financial instruments		(9,509)	-
Net cash used in investing activities		(51,125)	(82,044)
Cash flows from financing activities			
Cash proceeds from principal portion of loans and borrowings	27	30,268	29,579
Repayment of principal portion of loans and borrowings	27	(27,472)	(16,294)
Principal portion of lease payments	15	(1,401)	(218)
Dividends paid	25	(19,263)	(16,664)
Other cash proceeds and payments		(454)	(484)
Net cash used in financing activities		(18,322)	(4,081)
Net increase/(decrease) in cash and cash equivalents		14,707	(6,901)
Cash and cash equivalents at the beginning of the period		96,877	103,778
Cash and cash equivalents at the end of the period	24	111,584	96,877

*for restatements see Appendix 1

The accompanying notes form an integral part of these financial statements.

Consolidated Statement of Changes in Equity

for the Year Ended 31 December 2020

	Share capital	Legal reserves	Statutory reserves	Other reserves	Translation reserve	Retained earnings	Total
	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
As at 1 January 2019 (reported)	153,370	3,840	76,685	45,983	(423)	48,710	328,165
Restatements *						19,692	19,692
As at 1 January 2019 (restated)	153,370	3,840	76,685	45,983	(423)	68,402	347,857
Profit for the year (restated)	-	-	-	-	-	57,998	57,998
Other comprehensive income	-	-	-	-	-	-	-
Translation reserves	-	-	-	-	2,546	-	2,546
Total comprehensive income	-	-	-	-	2,546	57,998	60,544
Transfers	-	2,459	24,958	-	-	(27,417)	-
Dividend	-	-	-	-	-	(17,258)	(17,258)
Total transactions with owners	-	2,459	24,958	-	-	(44,675)	(17,258)
As at 31 December 2019 (restated)	153,370	6,299	101,643	45,983	2,123	81,725	391,143
Profit for the year	-	-	-	-	-	102,052	102,052
Other comprehensive income	-	-	-	-	-	-	-
Translation reserves	-	-	-	-	(2,585)	-	(2,585)
Total comprehensive income	-	-	-	-	(2,585)	102,052	99,467
Transfers	-	1,369	28,872	-	-	(30,241)	-
Dividend	-	-	-	-	-	(19,254)	(19,254)
Total transactions with owners	-	1,369	28,872	-	-	(49,495)	(19,254)
As at 31 December 2020	153,370	7,668	130,515	45,983	(462)	134,282	471,356

*for restatements see Appendix 1

The accompanying notes form an integral part of these financial statements.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 1. General Information about the Company

Končar - Distribution and Special Transformers, Inc., Zagreb, Josipa Mokrovića 8, ("the Company") is a subsidiary of the Končar - Electrical Industry Group („the Group“) where the ultimate parent company and the ultimate owner is Končar - Electrical Industry Inc., Zagreb, Fallerovo šetalište 22, and is engaged in design, production, sale and servicing of distribution, special and medium power transformers up to 160 MVA power rating and up to 170 kV voltage. The Group consists of the Company and its wholly owned subsidiary Power Engineering Transformatory Sp. z.o.o. The principal activity of the subsidiary is the design, production, placement and servicing of medium power transformers up to 63 MVA and voltage up to 145 kV.

The Company also has a 50% interest in Elkakon d.o.o., its equity accounted investee.

As at 31 December 2020, the Group had 719 employees, while as at 31 December 2019, there had been 683 employees in the Group.

Members of the Supervisory Board

- Gordan Kolak, President since 1 July 2020, vice president until 30 June 2020
- Ivan Bahun, Member since 1 July 2020
- Miki Huljić, Member since 1 July 2020
- Josip Ljulj, Member since 1 July 2020
- Darinko Bago, President until 20 January 2020
- Miroslav Poljak, Member until 30 June 2020, vice president since 21 May 2019
- Davor Mladina, Member until 30 June 2020
- Ana Marija Markoč, member - employees' representative

Members of the Management Board

- Ivan Klapan, President
- Petar Vlaić, Member
- Martina Mikulić, Member
- Vanja Burul, Member
- Petar Bobek, Member

Remunerations payable to members of the Management Board and Supervisory Board are presented in Notes 8 and 28 to the financial statements.

→ 2. Significant accounting policies

The basic accounting policies used for the preparation of these financial statements are those of the Company and are explained below. These accounting policies have been consistently applied to all the years presented by all Group entities, unless stated otherwise.

Basis of preparation

The Group's financial statements have been prepared in accordance with the applicable laws in the Republic of Croatia and the International Financial Reporting Standards adopted in the European Union (EU IFRS).

The financial statements have been prepared using the historical cost convention, except where otherwise stated. The financial statements have been prepared under the accrual principle on a going concern basis.

The preparation of financial statements in conformity with the International Financial Reporting Standards (IFRS) requires the use of certain critical accounting estimates. It also requires the Management Board to exercise its judgment in the process of applying the Group's accounting policies. The areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

The financial statements are denominated in Croatian Kuna (HRK) as the Group's functional and reporting currency. The Group has prepared these consolidated financial statements in accordance with the Croatian laws. The Company has also prepared separate financial statements in accordance with IFRS, which were approved by the Management Board simultaneously with these consolidated financial statements.

New standards and interpretations issued but not yet effective

Certain new accounting standards and interpretations have been published that are not mandatory for the reporting periods ending 31 December 2020 and that have not been early adopted by the Group in the preparation of these financial statements. Management does not expect any of these standards to have a significant impact on the financial statements of the Group.

a) Basis for consolidation

The consolidated financial statements of the Group include the financial statements of the Company and the financial statements of the companies controlled by the Company (subsidiaries). The Group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

All intra-group transactions, balances and unrealised gains on transactions are eliminated. Unrealised losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Changes in ownership interests in subsidiaries without change of control

The Group applies a policy of treating transactions with non-controlling interests that do not result in loss of control as equity transactions - that is, as transactions with the owners in their capacity as owners. For purchases from minority shareholders, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

Disposal of subsidiaries/loss of control over subsidiaries

When the Group ceases to have control, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to the income statement.

b) Investments in associates

Associate companies are companies in which the Group has between 20% and 50% of voting power and in which the Group has significant influence, but not control. In the consolidated financial statements, investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. The Group's investment in associates includes goodwill identified on acquisition. Dividends received or receivable from associates are deducted from the carrying value of the investment.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

The Group's share of post-acquisition profit or loss is recognised in the income statement, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount adjacent to 'share in profit/(loss) of associates' in the income statement.

Profits and losses resulting from upstream and downstream transactions between the Group and its associate are recognised in the Group's financial statements only to the extent of unrelated investor's interests in the associate. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group. Dilution gains and losses arising in investments in associates are recognised in the income statement.

c) Business combinations

Business combinations are accounted for by applying the acquisition method. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred.

d) Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previously held equity interest in the acquiree over the fair value of the identifiable net assets acquired.

If the total of consideration transferred, non-controlling interest recognised and previously held interest measured at fair value is less than the fair value of the net assets of the subsidiary acquired, in the case of a bargain purchase, the difference is recognised directly in the income statement.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Group's CGUs, or groups of CGUs, that are expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the Group at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the goodwill is compared to the recoverable amount, which is the higher of the value in use and the fair value less costs to sell.

Any impairment is recognised immediately as an expense and is not subsequently reversed.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

e) Revenue recognition

The Group recognises revenue from:

- Sales of distribution transformers
- Sales of medium power transformers
- Sales of services

The Group recognises revenue when control over particular goods or services is transferred to a customer, i.e. when a customer acquires the right to manage the transferred goods or services provided that there is an agreement that creates enforceable rights and obligations and, among other things, where collection of the consideration is probable, taking into account the credit rating of the Group's customers. The revenue is recognised in the amount of transaction price the Group expects in return for the transfer of the promised goods or services to customers.

The promised consideration includes fixed amounts.

Sales of services: Revenue is recognised over time on a straight-line basis or as services are provided, i.e. according to the measurement of expenses incurred up to a certain date in relation to the total expected costs required for the performance of the contract obligations as described in the previous section.

Sales of goods: Revenue is recognised at a time when control of goods passes to the buyer, usually after the delivery of the goods. Invoices are issued at that time and are usually paid within the deadlines defined by the contractual provisions.

When a party to a contract with a customer meets its obligation, contracts with customers are presented as a contract liability, contract asset or receivable in the statement of financial position, depending on the relationship between the Group's performance and the customer's payment. Contract assets and liabilities are presented as short-term because they arose within the usual operating period.

Contract assets and liabilities

A contract liability is presented when a customer has paid the consideration and the Group has not transferred goods or services to the customer.

If the Group has transferred goods or services to a customer before the customer pays consideration and the Group's right to consideration is only subject to the passage of time before payment of the consideration is due, the trade receivable is recognised.

Contract assets are recognised if the right to consideration is subject to a condition (for example, performance of another obligation).

f) Financial income and expenses

Finance income and expenses comprise interest on loans and borrowings calculated using the effective interest method, receivables for interest on investments, dividend income, foreign exchange gains and losses, gains and losses from financial assets at fair value through profit or loss.

Interest income is recognised in the income statement on an accrual basis using the effective interest method. Dividend income and income from share in profit is recognised in the income statement at the date when the Group's right to receive payment is established.

Financial expenses comprise interest on loans, changes in fair value of financial assets at fair value through profit or loss, impairment losses of financial assets and foreign exchange losses.

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period indispensable for the finalisation and preparation of the asset for its intended use or sale. Other borrowing costs are recognised in profit or loss using the effective interest method.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

g) Taxes

The Group accounts for taxes in accordance with applicable law. Income tax for the year comprises current and deferred tax.

Current tax is the expected tax payable on the taxable income of the current year, using tax rates in effect at the balance sheet date.

Deferred taxes arise from temporary differences between the carrying amounts of assets and liabilities in the financial statements and the values expressed for determination of income tax base. A deferred tax asset for unused tax losses and unused tax benefits is recognised to the extent that it is probable that future taxable profit will be realised on the basis of which the deferred tax assets will be utilised. Deferred tax assets and liabilities are calculated using the tax rate applicable to the taxable profit in the years in which these assets or liabilities will be realised.

Current and deferred tax are recognised as income or expense in the income statement; except when they relate to items credited or debited in other comprehensive income or directly in equity, in which case tax is also recognised in other comprehensive income or directly in equity.

h) Segment information

Segment represents a separable part of the Group either as a part engaged in providing products or services (business segment) or as a part engaged in providing products or services within a particular economic environment (geographical segment) that is subject to risk and benefits that differ from those of other segments. The Group does not report segment information in terms of the requirement of IFRS 8 Operating segments as internal reporting is not based on segmental information other than revenues per type product and geography as disclosed within note 4 to the financial statements.

i) Earnings per share

The Group presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share are calculated by dividing the profit or loss of the year attributable to ordinary shareholders by weighted average number of ordinary shares outstanding during the period.

Diluted earnings per share are calculated by dividing the profit or loss of the year attributable to ordinary and preference shareholders by the weighted average number of ordinary shares outstanding during the period decreased by potential shares arising from realised options.

j) Dividend distribution

Dividends are recognised in the statement of changes in equity and recorded as liabilities in the period in which they are approved by the Group's shareholders.

k) Foreign currency transactions

Foreign currency transactions are initially converted into Croatian kuna by applying the exchange rates prevailing on the transaction date. Cash, receivables and liabilities denominated in foreign currencies are re-translated at the rates prevailing on the balance sheet date. Gains and losses arising on translation are included in the income statement for the current year. Foreign exchange losses and gains arising on translation are included in profit or loss for the current year and are presented in Note 9 in net amounts (the stated amounts include foreign exchange differences from principal activities as well as foreign exchange differences on borrowings).

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

l) Non-current intangible and tangible assets (property, plant and equipment)

Non-current intangible and tangible assets are initially carried at cost, which includes the purchase price, including import duties and non-refundable tax after deducting trade discounts and rebates, as well as all other costs directly attributable to bringing the assets to their location and into the working condition for their intended use.

Non-current intangible and tangible assets are recognised if it is probable that future economic benefits attributable to the item will flow to the Group and if the cost of the asset can be reliably measured.

After initial recognition, assets are measured at cost less accumulated amortisation and any accumulated impairment losses.

Maintenance and repairs, replacements and minor-scale improvements are expensed when incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in future economic benefits expected to be obtained from the use of an asset beyond its originally assessed performance, the expenditures are capitalised i.e. included in the carrying value of the asset. Gains or losses on the retirement or disposal of assets are included in the income statement in the period when incurred.

The amortisation and depreciation of assets commence when the assets are ready for use, i.e. when the assets are at the required location and in the conditions necessary for use have been met. The amortisation and depreciation of assets cease when the assets are fully amortised or depreciated or classified as held for sale. Amortisation and depreciation are charged so as to write off the cost of each asset, other than land and non-current intangible and tangible assets in preparation, over their estimated useful lives, using the straight-line method.

Amortisation and depreciation rate (from - to)	
Concessions, patents, licences, software, etc.	25%
Buildings	3% - 5%
Plant and equipment	5% - 25%
Tool	5% - 25%

Impairment of property, plant and equipment

At each balance sheet date, the Group reviews the present value of its property, plant and equipment to determine whether there is any indication that those assets should be impaired. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of the individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest cash-generating units for which a reasonable and consistent allocation basis can be identified.

The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the present value of money and the risks specific to an asset.

If the recoverable amount of an asset (or cash-generating unit) is less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately as an expense in the income statement.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

m) Financial assets and liabilities

A financial instrument is any contract that gives rise to both a financial asset of one entity and a financial liability or equity instrument of another entity.

Classification and measurement of financial assets

Financial assets are classified into three categories, depending on the selected business model for managing financial assets and the cash flow characteristics:

- financial assets carried at amortised cost,
- financial assets at fair value through other comprehensive income, and
- financial assets at fair value through profit or loss.

The business model for managing financial assets depends on how a company manages its financial assets for the purpose of generating cash flows. A reclassification of debt instruments is only possible if the business model changes. Business models for managing financial assets include:

- amortised cost model - business model the whose objective is achieved by holding financial assets in order to collect contractual cash flows (principal and interest),
- model of fair value through other comprehensive income - business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, and
- model of fair value through profit or loss - business model whose objective is to hold financial assets for trading or for managing the financial asset on a fair value basis.

Derecognition of financial assets

A financial asset is derecognized only when the contractual rights to the cash flows from the asset expire; or when the financial asset and substantially all the risks and rewards of ownership of the asset are transferred to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and financial liability for the proceeds.

On derecognition of financial assets at fair value through profit or loss, all gains or losses arising from the derecognition of such assets are recognised in profit or loss. On derecognition of financial assets carried at fair value through other comprehensive income (other than equity instruments classified in this category), cumulative gains or losses previously recognised in other comprehensive income are reclassified and transferred from equity to profit or loss.

On derecognition of equity instruments classified as financial assets at fair value through other comprehensive income, amounts previously recognised in other comprehensive income are not reclassified to profit or loss.

On derecognition of financial assets at amortised cost, all gains or losses arising from the derecognition are recognised in profit or loss.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

Impairment of financial assets

At each reporting date, the Group recognises impairment allowances for financial assets (except at fair value through the profit or loss) using the expected credit loss model.

The expected credit losses are estimated on an individual or a portfolio level in a way that reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes,
- time value of money, and
- all reasonable and substantiated information that is available (without undue cost and effort) about past events, current conditions and forecasts of future conditions and circumstances.

Provisions for the impairment of trade receivables and contract assets are measured in the amount of lifetime expected credit loss allowance, i.e. by applying a simplified approach to expected credit losses.

In measuring the expected credit losses, the Group uses historical observations (over a minimum period of 3 years) on days past due with regard to the collection of receivables adjusted for estimated future expectations relating to the collection of receivables. Trade receivables are divided into portfolios depending on the rating of the customer's domicile country and age structure.

In addition to the above assets to which a simplified approach is applied, at subsequent measurement of financial assets, when determining the credit loss assessment, a general impairment approach is applied consisting of three stages: Stage 1, Stage 2 and Stage 3.

- Stage 1 - when determining the impairment of financial assets, a 12-month expected credit loss model is applied. This model applies if there is no significant increase in credit risk.
- Stage 2 - when determining the impairment of financial assets, a lifetime ECL model applies. This model applies if there is a significant increase in credit risk.
- Stage 3 - when determining the impairment of financial assets, a lifetime ECL model applies. This model applies if there is a significant increase in credit risk and there is objective evidence of impairment at the reporting date.

For the amount of expected credit losses, the value of the financial asset is impaired and the gain or loss on the impairment is recognised in profit or loss, except for debt instruments where credit losses are recognised in profit or loss but the carrying amount is not impaired, instead revaluation reserves are recognised.

Objective evidence of impairment of financial assets for expected credit losses includes:

- significant financial difficulties of the issuer or debtor and/or
- breach of contract, such as a default or delinquency in interest or principal payments; and/or
- probability that the borrower will enter bankruptcy or financial restructuring.

The past due presumption itself is not an absolute indicator that credit risk has increased after initial recognition. The presumption that there has been a significant increase in credit risk after initial recognition due to default may be rebutted by the Group if there is reasonable and supportable information that there has been no significant increase in credit risk, but this may be an indicator of an increase in credit risk unless there is other information available.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

Financial liabilities and equity instruments

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

An equity instrument is any contract that evidences a residual interest in the company's assets after deducting all of its liabilities. Equity instruments issued by the Group are recorded at the proceeds received, net of direct issue costs.

Share capital

Ordinary shares

Share capital represents the nominal value of shares issued.

Share premium includes premium at the issuance of shares. Any transaction costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

Reserves are stated at nominal amounts defined in the allocation from net earnings, with legal reserves, statutory reserves and other reserves stated separately.

Share capital repurchase

The consideration paid for the repurchase of the Group's equity share capital, including any directly attributable costs, is deducted from equity and reserves. Repurchased shares are classified as treasury shares and presented as a deduction from total equity and reserves. The purchase of treasury shares is recorded at cost, and the sale of treasury shares at the negotiated prices. The gain or loss from the sale of treasury shares is recognised directly in equity and reserves.

Financial liabilities, classification and measurement

Financial liabilities, including borrowings that are initially measured at fair value, net of transaction cost, are subsequently measured at amortised cost using the effective interest method, with an interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate exactly discounts estimated future cash payments over the expected life of the financial instrument, or, where appropriate, a shorter period, to the gross carrying amount of the financial assets or to the amortised cost of financial liability, except for the credit loss impaired financial assets.

Financial liabilities are classified as financial liabilities at fair value through profit or loss where the financial liability is either held for trading or designated by the Group as such.

They are measured at fair value and the associated profit or loss is recognised through profit or loss, except for the changes in the fair value of the liabilities resulting from the changes in the Group's own credit risk which are recognised in other comprehensive income. The net gain or loss recognised in the income statement includes any interest paid on the financial liability.

Derecognition of financial liabilities

A financial liability is derecognised when, and only when, it is discharged, cancelled or expires.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

n) Inventories

Inventories are stated at the lower of cost or net realisable value. The cost of inventories comprises all purchase costs, cost of conversion and other costs that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average cost method.

Costs of conversion comprise costs that are specifically attributable to products such as direct labour and similar. They also comprise a systematic allocation of fixed and variable production overheads incurred in converting raw materials into finished goods. Fixed production overheads are indirect costs of production that remain relatively constant regardless of the level of production, such as depreciation, maintenance of factory buildings, and the costs of factory management and similar. Variable production overheads are those that vary directly with the volume of production such as indirect materials and indirect labour.

The allocation of fixed production overheads is based on the normal level of productive capacity. The normal level of capacity is the average production expected to be achieved over a number of periods or seasons in normal circumstances, taking into account planned maintenance. Unallocated fixed overheads are expensed in the period in which they are incurred.

Slow moving and obsolete inventories are written off to their net realisable value by using value adjustment for these inventories due to their aging. Net realisable value is the estimated net selling price in the normal course of business decreased by estimated cost of completion and estimated costs needed to complete the sale.

Small inventories, packaging and car tyres are fully (100%) written off when put into use.

o) Receivables

Receivables are initially measured at fair value. At each balance sheet date, receivables, whose collection is expected within a period exceeding one year, are stated at amortised cost using the effective interest method, less any impairment loss. Current receivables are stated at the initially recognised nominal amount less the corresponding amount of impairment allowance for the expected credit losses and impairment losses.

p) Cash and cash equivalents

Cash consists of bank demand deposits, cash on hand and deposits and securities payable on demand or at the latest within a period of three months.

q) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings, using the effective interest method.

Borrowings are classified as current liabilities, unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

r) Leases

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Leases are recognized as right-of-use assets and corresponding liabilities as from the date from which the leased assets are available for use by the Group.

The right-of-use assets are presented separately in the statement of financial position.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

At the commencement date, lease liabilities are measured at an amount equal to the present value of the following lease payments for the underlying right-of-use assets during the lease term:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payments that are based on an index or a rate;
- amounts expected to be payable by the Group under residual value guarantees;
- exercise price of a purchase option if the Group is reasonably certain to exercise that option;
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined, or using the Group's incremental borrowing rate.

Each lease payment is allocated between the liability and the finance cost. Lease liabilities are subsequently measured using the effective interest method. The carrying amount of liability is remeasured to reflect any reassessment, lease modification or revised in-substance fixed payments.

The lease term is a non-cancellable period of a lease; periods covered by options to extend and terminate the lease are included in the lease term only if it is reasonably certain that the lease will be extended or not terminated.

Right-of-use assets are measured initially at cost comprising the following:

- the amount of the initial measurement of the lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs;
- restoration costs.

Subsequently, the right-of-use assets are measured at cost less accumulated depreciation and any accumulated impairment losses and adjusted for remeasurement of the lease liability due to reassessment or lease modifications.

The right-of-use assets are depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. The amortization periods for the right-of-use assets are as follows:

- right of use for commercial buildings 5 years
- right of use for vehicles 5 years

For a contract that contains a lease component and one or more additional non-lease components, the consideration in the contract is allocated to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components. The stand-alone price shall be determined on the basis of the price the lessor, or a similar supplier, would separately charge for that component, or a similar component. Non-lease components are accounted for applying other applicable accounting policies.

Payments associated with all short-term leases and certain leases of overall low-value assets are recognized on a straight-line basis as an expense in profit or loss. The Group applies the exemption for low-value assets on a lease-by-lease basis i.e. for the leases where the asset is sub-leased, a right-of-use asset is recognized with the corresponding lease liability; for all other leases of low value asset, the lease payments associated with those leases will be recognized on a straight-line basis over the lease term.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

Short-term leases are leases with a lease term of 12 months or less.

Low-value assets comprise printers.

The weighted average incremental borrowing rate applied to measure lease liabilities is 2% for both buildings and vehicles.

Lease activities

The Group leases various properties (building (power plant), warehouse), means of transport, other small equipment (e.g. printers). Leases are negotiated on an individual basis and contain a wide range of different terms and conditions (including termination and renewal rights). The main lease features are summarized below:

- The building is leased for a fixed period of 5 years with an option to renew the contract. The lease payments are fixed.
- The means of transport are leased for a fixed period of 5 years.

The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

There are no future cash outflows which the Group is potentially exposed to that are not reflected in the measurement of the lease liability. The Group does not provide any residual value guarantees.

s) Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable (i.e. more likely than not) that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. Where the effect of discounting is material, the amount of the provision is the present value of the expenditures expected to be required to settle the obligation, determined using the estimated risk free interest rate as the discount rate. Where discounting is used, the reversal of such discounting in each year is recognized as a financial expense and the carrying amount of the provision increases in each year to reflect the passage of time.

t) Employee benefits

i. Pension obligations and post-employment benefits

In the normal course of business through salary deductions, the Group makes payments to privately operated mandatory pension funds on behalf of its employees as required by law. All contributions made to the mandatory pension funds are recorded as salary expense when incurred. The Group is not obliged to provide any other post-employment benefits with respect to these pension schemes.

ii. Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits as expenses when it is demonstrably committed to either: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

iii. Regular retirement benefits

Retirement benefits falling due more than 12 months after the reporting date are discounted to their present value based on the calculation performed at each reporting date by an independent actuary, using assumptions regarding the number of staff likely to earn regular retirement benefits, estimated benefit cost and the discount rate which is determined as average expected rate of return on investment in government bonds. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised immediately in profit or loss.

iv. Long-term employee benefits

The Group recognises a liability for long-term employee benefits (jubilee awards) evenly over the period the benefit is earned based on actual years of service. The long-term employee benefit liability is determined annually by an independent actuary, using assumptions regarding the likely number of staff to whom the benefits will be payable, estimated benefit cost and the discount rate which is determined as the average expected rate of return on investment in government bonds. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised immediately in profit or loss.

v. Short-term employee benefits

The Group recognises a liability for employee bonuses where contractually obliged or where there is a past practice that has created a constructive obligation.

u) Contingent assets and liabilities

Contingent liabilities are not recognised in the financial statements. They are only disclosed in the notes to the financial statements, unless the probability of an outflow is insignificant. Contingent assets are not recognised in the Group's financial statements, unless the realisation of income is certain and these assets are not contingent assets and can be recognised.

v) Events after the balance sheet date

Events after the balance sheet date, which provide additional information on the Group's position at the balance sheet date (adjusting events), are reflected in the financial statements. Events that are not adjusting events are disclosed in the notes to the financial statements, if material.



3. Key accounting estimates and judgments

Estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under existing circumstances. The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

a) Revenue recognition

The Group recognises revenue at a point in time for delivery of goods since the asset created has an alternative use because it can be sold in the area of the same or similar energy network. Revenue is recognised when a customer obtains control of specific goods, usually when the goods are delivered, when the buyer has full discretionary powers over the goods and when there are no unsatisfied performance obligations that might affect the buyer's acceptance of the goods. Delivery usually occurs when the goods are delivered to the agreed location and the risk of loss is transferred to the buyer and the buyer accepted the goods in accordance with the contractual provisions, or the terms of acceptance of the goods expired or if the Group has objective evidence that all acceptance criteria have been met.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

- Extended warranties

As part of its customer arrangements, the Group typically provides warranties for its products/projects performed for a period of 3 - 5 years. However, certain customer arrangements may include warranty periods which exceed those typically granted by the Group which is primarily related to contracts with customers in geographies where longer warranty periods are standard market practice. The Group nevertheless analyses contracts in which a warranty period significantly exceeds the typical warranty duration and assesses whether such warranties represent a separate performance obligation. As a result of its assessment, the Group did not identify significant contracts with extended warranties.

- Significant financing component

In certain contracts, the Group may agree to sell the equipment whose production may last longer than one year after the signing of the contract. Given the fact that the Group typically receives advances from customers, the period between payment by the customer and the transfer of the products to the customer may be longer than one year. In such cases, which are considered outliers, the amount received as an advance is considered a discounted transaction price. The Group analysed its contracts with customers and noted that the performance obligation in a majority of the Group's customer contracts is satisfied within one year. As a result, the Group did not identify contracts with a significant financing component.

b) Warranty provisions

The Group provides warranties for its products for an average period of 3 - 5 years. In certain cases where warranties extend past this range, the Group analysed and concluded that such contracts did not include significant non-standard guarantees which could be considered a separate performance obligation. Management estimates a general provision for warranty repairs based on historical information and industry statistics of transformer failures, specifically incidence of major transformer failure. Additionally, where circumstances are identified which carry increased risk of defects and failures, warranty provisions for such contracts are individually assessed based on those specific circumstances. Provisions are then based on current and future estimated costs of rectification of defects and/or replacement of transformers as a result of technical analyses and correspondence with customers. Factors which affect these individual provisions include information as to the success of product quality initiatives and rectifications thus far, likelihood of product replacement, as well as cost of spare parts and labour costs. The Group has identified several contracts where defects have been identified which carry specific significant risks (exposure to extreme climate conditions, non-standard technical complexities) of substantial costs of rectification and/or replacement up to the expiry of these product warranties. Further details are disclosed in note 23 to the financial statements.

c) Critical judgments in determining the lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not to exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (extension option) or not terminated (termination option). The assessment of whether the Group is reasonably certain to exercise an extension option, or not to exercise a termination option is reviewed if a significant event or a significant change in circumstances occurs which affects this assessment and is within the control of the Group.

The management has applied the following judgments:

- For the premises used for operations, it is reasonably certain the Group will exercise an extension option and the overall lease term will be 64 months.

The lease period of a separate warehouse is classified as a short-term lease as alternative assets are easily available.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 4. Revenue

	2020	2019
	HRK'000	HRK'000
<i>Type of goods or services</i>		
Sales of distribution transformers	417,016	483,603
Sales of medium power transformers	665,343	558,698
Sales of services	82,243	26,960
Total revenue from contracts with customers	1,164,602	1,069,261
<i>Geographic areas</i>		
Croatia	153,149	128,210
EU member states	844,673	734,149
Bosnia & Herzegovina, Macedonia, Serbia, Montenegro	29,091	15,939
Other European countries	43,471	50,071
Africa	25,087	54,525
Asia	63,472	80,479
Other countries worldwide	5,659	5,886
Total revenue from contracts with customers	1,164,602	1,069,259
<i>Revenue recognition time:</i>		
At a point in time	1,082,359	1,042,301
Over time	82,243	26,960
Total revenue from contracts with customers	1,164,602	1,069,261

→ 5. Other operating income

	2020	2019
	HRK'000	HRK'000
Rental income	194	200
Inventory surplus	117	139
Insurance recoveries	488	510
Other income	1,174	1,557
	1,973	2,406

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 6. Materials, consumables, goods and services used

	2020	2019
	HRK'000	HRK'000
Raw materials and consumables	780,971	679,344
Transport services	32,683	28,511
External production related services	16,509	16,010
Maintenance and servicing	12,524	11,639
Cost of goods sold	43,462	38,461
Other costs	37,651	38,391
	923,800	812,356

→ 7. Personnel costs

	2020	2019
	HRK'000	HRK'000
Net salaries and wages	94,550	86,252
Taxes and contributions from salaries	43,489	40,725
Contributions on salaries	22,211	20,532
	160,250	147,509

In 2020, pension fund contributions amounted to HRK 24,799 thousand (2019: HRK 22,916 thousand).

Personnel costs include HRK 829 thousand of retirement and termination benefits (2019: HRK 467 thousand).





Notes to the Consolidated Financial Statements

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→ 8. Other costs

	Restated*	
	2020	2019
	<i>HRK'000</i>	<i>HRK'000</i>
Accrued expenses	5,379	525
Daily allowances and business trip related costs	1,996	3,760
Staff transportation costs	4,640	4,448
Intellectual services	1,181	1,351
Entertainment	1,990	3,341
Insurance	2,800	2,364
Bank charges and commissions	3,455	3,815
Premiums and benefits for voluntary pension pillar	1,974	1,841
Donations, gifts and reimbursements to personell	5,306	2,850
Professional training costs	1,001	1,207
Other non-production related costs	5,618	4,369
Increase/(decrease) in provisions for warranty repairs	(16,964)	(6,801)
Impairment of loans and receivables	24	202
Fees payable to Supervisory board members	92	471
Other operating costs	7,150	5,241
	25,642	28,984

→ 9. Net financial result

	2020	2019
	<i>HRK'000</i>	<i>HRK'000</i>
Dividends and share in profits	595	810
Interest and similar income	2	1
Other financial income	31	-
Foreign exchange gains	-	787
Total financial income	628	1,598
Interest and similar expenses	1,697	1,210
Other financial expenses	499	494
Foreign exchange losses	2,739	-
Total financial expenses	4,935	1,704
Net financial result	(4,307)	(106)

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 10. Corporate income tax

	2020	2019
	HRK'000	HRK'000
Current tax	3,184	1,581
Deferred tax	(19,935)	16
Income tax expense	(16,751)	1,597

The Group's current income tax differs from the theoretical amount that would arise using the actual tax rate applicable to profits of the Group as follows:

	2020	2019
	HRK'000	HRK'000
Accounting result (before tax)	85,301	59,595
Tax at 18%	15,354	10,727
<i>Adjustments for:</i>		
Non-taxable income	272	458
Non-deductible expenses	(242)	(556)
Temporary differences for which no deferred tax assets were recognised	(2,731)	(150)
Change in recognised deferred taxes	127	-
Investment tax credit utilisation	(9,551)	(8,956)
Effect of tax rates in foreign jurisdictions	126	180
Share of profit of equity accounted investee	(171)	(122)
Recognition of deferred tax asset on investment tax credit	(19,935)	16
Income tax expense	(16,751)	1,597
Effective tax rate	-19.64%	2.68%

Investment tax credit

During previous periods, pursuant to the Investment Promotion and Development of Investment Climate Act, the Company became eligible to receive incentive measures related to its investment project "High-Voltage Laboratory". The Company was granted with tax incentives based on qualifying costs of new employment linked to the investment project and qualifying capital expenditure related to the investment project, in the form of an investment tax credit in the total approved amount of HRK 64,577 thousand. This amount is available to the Company for reduction of its future income tax liabilities up to a maximum reduction of the corporate income tax rate by 85% ending by 31 December 2019. The incentive expired in the previous year and the unutilised amount of the incentive was HRK 14,734 thousand.

Furthermore, during October 2020, the Company became eligible to receive incentive measures related to its investment project "Expansion of Production Capacity for Transformers" in the amount of HRK 28,114 thousand which is available to the Company for reduction of its future income tax liabilities up to a maximum reduction of the corporate income tax rate by 75% ending by 31 December 2028. Based on the assessment of the recoverability of the tax incentive made by the management, the Company recognised the entire amount of approved tax incentives as a deferred tax asset and an income tax benefit out of which HRK 9,551 thousand was utilised already in 2020.

The Group has not recognized deferred tax assets in the amount of approximately HRK 2.7 million (31 December 2019: HRK 3.4 million) for part of the temporary differences, as it does not expect to realize them in the foreseeable future.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 11. Earnings per share

Basic and diluted earnings per share:

	2020	2019
Net result in HRK thousands	102,052	57,998
Total and weighted average number of shares	511,232	511,232
Earnings per share	199,62	113,45

In previous years, declared dividends for ordinary and preference shares were the same. The Group does not hold any treasury shares. Diluted earnings per share for 2020 and 2019 are equal to basic earnings per share, since the Group did not have any convertible instruments or share options outstanding during either period.

→ 12. Non-current intangible assets

	Licences, software and other rights	Assets under construction	Total
	HRK'000	HRK'000	HRK'000
Cost			
At 1 January 2019	12,169	-	12,169
Additions	20	1,877	1,897
Transfer	1,877	(1,877)	-
As at 31 December 2019	14,066	-	14,066
Additions	22	368	390
Transfer	338	(338)	-
Disposals	(222)	-	(222)
As at 31 December 2020	14,204	30	14,234
Accumulated amortisation			
At 1 January 2019	9,517	-	9,517
Charge for the year	1,326	-	1,326
As at 31 December 2019	10,843	-	10,843
Charge for the year	1,956	-	1,956
Disposals	(222)	-	(222)
As at 31 December 2020	12,577	-	12,577
Carrying amount			
As at 31 December 2019	3,223	-	3,223
As at 31 December 2020	1,627	30	1,657

The cost of intangible assets fully amortised and still in use as at 31 December 2020 amounts to HRK 5,813 thousand (31 December 2019: HRK 6,044 thousand).

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 13. Property, plant and equipment

	Land	Buildings	Plant and equipment	Tools and furniture	Assets under construction and advances	Total
Cost	<i>HRK'000</i>	<i>HRK'000</i>	<i>HRK'000</i>	<i>HRK'000</i>	<i>HRK'000</i>	<i>HRK'000</i>
At 1 January 2019	11,031	142,985	208,784	29,214	14,760	406,774
Additions	-	-	48	-	99,271	99,319
Transfers	7,907	60,137	28,011	4,689	(100,744)	-
Disposals	-	-	(2,371)	(745)	-	(3,116)
Foreign exchange rate changes	9	(122)	366	17	54	324
As at 31 December 2019	18,947	203,000	234,838	33,175	13,341	503,301
Additions	-	-	75	116	34,213	34,404
Transfers	-	10,396	23,172	2,495	(36,063)	-
Disposals	-	-	(668)	(374)	-	(1,042)
Foreign exchange rate changes	(111)	(421)	(471)	(44)	(150)	(1,197)
As at 31 December 2020	18,836	212,975	256,946	35,368	11,341	535,466
Accumulated depreciation						
At 1 January 2019	36	79,757	141,047	19,996	-	240,836
Charge for the year	-	5,913	11,229	2,721	-	19,863
Disposals	-	-	(2,272)	(744)	-	(3,016)
As at 31 December 2019	36	85,670	150,004	21,973	-	257,683
Charge for the year	-	8,360	14,083	2,916	-	25,359
Disposals	-	-	(649)	(372)	-	(1,021)
As at 31 December 2020	36	94,030	163,438	24,517	-	282,021
Carrying amount						
As at 31 December 2019	18,911	117,330	84,834	11,202	13,341	245,618
As at 31 December 2020	18,800	118,945	93,508	10,851	11,341	253,445

As at 31 December 2020, the net book amount of mortgaged properties amounts to HRK 130,711 thousand (31 December 2019: HRK 130,711 thousand). Mortgages have been registered over these properties in the total amount of EUR 45 million, and there is a pledge of EUR 8 million on movable assets with a net carrying amount of HRK 30 million (note 24).

The cost of fully depreciated tangible assets still in use as at 31 December 2020 amounts to HRK 98,414 thousand (31 December 2019: HRK 115,538 thousand). As at 31 December 2020 total advances for property, plant and equipment amounted to HRK 6,857 thousand (31 December 2019: HRK 8,577 thousand).





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 14. Right-of-use assets

Right-of-use assets relate to the following:

	31.12.2020.	31.12.2019.
	HRK'000	HRK'000
Plant and equipment	2,522	53
Buildings	2,476	2,720
Transport vehicles	900	707
	5,898	3,480

	2020	2019
	HRK'000	HRK'000
As at 1 January	3,480	3,448
Increase - new leases	3,203	336
Depreciation	(635)	(347)
Translation	(150)	43
As at 31 December	5,898	3,480

→ 15. Investment property

	Total
	HRK'000
Cost	
At 1 January 2019	3,500
Additions	-
As at 31 December 2019	3,500
Additions	-
As at 31 December 2020	3,500
Accumulated depreciation	
At 1 January 2019	160
Charge for the year	175
As at 31 December 2019	335
Charge for the year	175
As at 31 December 2020	510
Carrying amount	
As at 31 December 2019	3,165
As at 31 December 2020	2,990

The Group owns certain business premises for which the market value is estimated at around HRK 4 - 4,5 million.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 16. Investments in associates (equity-accounted investees)

	31.12.2020.	31.12.2019.
	<i>HRK'000</i>	<i>HRK'000</i>
Equity accounted investment		
Elkakon d.o.o., Zagreb (50% share)	5,956	5,222
	5,956	5,222

The Group holds a 50% ownership share in Elkakon d.o.o., company engaged in the production of industrial conductors and a strategic and associate of the Company. The relevant financial information with respect to the equity-accounted investee is as follows:

	Elkakon d.o.o	
	2020	2019
	<i>HRK'000</i>	<i>HRK'000</i>
Income	95,644	89,789
Expenses	93,333	88,142
Profit before tax	2,311	1,647
Corporate income tax	(427)	(297)
Profit after tax	1,884	1,350
Non-current assets	8,587	9,216
Current assets	15,729	17,550
Total assets	24,316	26,766
Total liabilities	12,414	16,322

Changes in the investment in the equity-accounted investee during the year were as follows:

	Elkakon d.o.o
	<i>HRK'000</i>
1 January 2019	4,822
Profit of the associate (50% share)	675
Profit correction	(25)
Dividend payment by the associate	(250)
31 December 2019	5,222
Profit of the associate (50% share)	948
Profit correction	(14)
Dividend payment by the associate	(200)
31 December 2020	5,956





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 17. Financial assets at FVOCI

	31.12.2020.	31.12.2019.
	<i>HRK'000</i>	<i>HRK'000</i>
Unquoted equity instruments	2,765	2,765
Other financial assets at FVOCI	39	39
	2,804	2,804

Fair value measurement

The fair value of investments in shares of unquoted equity instruments are measured at cost because they do not have an active market price and the fair value cannot be reliably measures. However, the Group compares the cost of these investments with a high-level valuation model based on comparable multiples to assess whether indication exist that the fair value could materially differ from cost. At the reporting date, there were no such indications.

→ 18. Inventories

	31.12.2020.	31.12.2019.
	<i>HRK'000</i>	<i>HRK'000</i>
Raw materials and consumables	117,912	100,558
Production work-in-progress	142,921	93,020
Finished products	79,373	70,371
Advances and other	11,010	9,498
	351,216	273,447

Restated*

→ 19. Trade and other receivables

	31.12.2020.	31.12.2019.
	<i>HRK'000</i>	<i>HRK'000</i>
Receivables from foreign customers	101,546	150,697
Receivables from domestic customers	47,024	27,513
Other receivables	963	3,737
VAT receivable	4,498	12,430
Prepayments	1,209	182
	155,240	194,559

Notes to the Consolidated Financial Statements

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As at 31 December, the ageing structure of the Group's trade receivables was as follows:

	31.12.2020.	31.12.2019.
	HRK'000	HRK'000
Not yet due	135,514	166,006
< 60 days	12,442	11,477
60-90 days	309	141
90-180 days	6	116
180-365 days	292	53
> 365 days	7	417
	148,570	178,210

Maximum exposure to credit risk at the balance sheet date is the carrying value of each class of receivables mentioned above. The following table explains the changes in the expected credit loss for trade receivables between the beginning and the end of the period:

	2020	2019
	HRK'000	HRK'000
As at 1 January	735	4,527
Net change in ECLs	52	80
Recovered bad debts	(17)	(18)
Written-off	(282)	(3,860)
Effect of change in foreign exchange rate	7	6
As at 31 December	495	735



20. Contract liabilities

Restated*

	31.12.2020.	31.12.2019.
	HRK'000	HRK'000
Contract liabilities - advances received from customers	102,753	81,141
Total contract liabilities	102,753	81,141

Advances received from customers relate to contracts with customers totalling HRK 413,870 thousand (31 December 2019: HRK 378,929 thousand) to be fulfilled in the following reporting period.



Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 21. Cash and cash equivalents

	31.12.2020.	31.12.2019.
	HRK'000	HRK'000
Cash in bank	111,584	96,866
Cash at hand	-	11
	111,584	96,877

Disclosures related to credit risk are presented in Note 29 - Risk management.

→ 22. Equity and reserves

Share capital is determined in the nominal amount of HRK 153,370 thousand (31 December 2019: HRK 153,370 thousand). The ownership structure of the Company was as follows:

Shareholder	31 December 2020		31 December 2019	
	Number of shares	Ownership share %	Number of shares	Ownership share %
Končar - Electrical Industry Inc.	269,596	52.73	269,596	52.73
AZ Mandatory Pension Fund B class	27,100	5.3	27,100	5.3
Knežević Nikola (1/1)	19,832	3.88	19,832	3.88
Floričić Kristijan	16,004	3.13	21,304	4.17
Radić Antun (1/1)	9,337	1.83	7,801	1.53
Berkopić Dražen (1/1)	8,255	1.61	7,555	1.48
Levačić Juraj (1/1)	7,886	1.54	7,886	1.54
AZ Mandatory Pension Fund A class	6,704	1.31	6,704	1.31
Other	146,518	28.66	143,454	28.06
	511,232	100.00	511,232	100.00

As at 31 December 2020 and 2019, the Company's share capital consists of 388,376 ordinary shares and 122,856 preference shares comprising a total of 511,232 shares with the nominal value of HRK 300 per share. Dividend per share paid to the Company's shareholders in 2020 amounted to HRK 37.66 (2019: HRK 32.54 per share) and totalled HRK 19,253 thousand (2019: HRK 16,664 thousand).

Statutory, legal and other reserves were formed on the basis of profit distribution in compliance with the General Assembly decisions, in accordance with the provisions of the Companies Act (statutory and other reserves are available for distribution pursuant to the provisions of the above Act and the Company's Articles of Association).

Notes to the Consolidated Financial Statements

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→ 23. Provisions

	Warranty repairs	Jubilee awards and retirement benefits	Total
	HRK'000	HRK'000	HRK'000
As at 1 January 2019 (reported)	147,521	15,609	163,130
Restatement *	(9,779)	(9,913)	(19,692)
As at 1 January 2019 (restated)	137,742	5,696	143,438
Increase	8,986	84	9,070
Release (restated)	(15,787)	-	(15,787)
Foreign exchange rate changes	10	188	198
Utilised	(1,232)	-	(1,232)
As at 31 December 2019 (restated)	129,719	5,968	135,687
Increase	9,355	200	9,555
Release (restated)	(26,319)	-	(26,319)
Foreign exchange rate changes	(3)	(115)	(118)
Utilised	(22)	(152)	(174)
As at 31 December 2020	112,730	5,901	118,631
of which:			
- non-current	92,596	5,901	98,497
- current	20,134	-	20,134

Warranty provisions

Warranty provisions are determined on the basis of Management's best estimate and include general and specific provisions. General provisions are based on estimates and experience of the Group and other transformer producers. The Group generally issues warranties for a period of 3 to 5 years for each transformer sold. Based on historical data regarding expenses for warranty repairs and industry statistics on transformer failure incidence rates, Management assesses and recognises a general provision for warranty repairs.

In addition, Management recognised individual provisions related to specific customer contracts and related products where it has identified specific quality issues with regard to transformers sold which amount to HRK 58,9 million (2019: HRK 75,9 million). The provisions are related to several contracts for sales of products in geographies where the Group identified specific risks arising from atypical defects related to extreme climate exposures and technical complexities which are considered non-standard. The Group has formed this provision based on the expected cost of rectification of these defects and/or replacement of transformers.

During the year, the Group released a total of HRK 26,3 million (2019: HRK 15,8 million) of provisions out of which HRK 17 million (2019: HRK 10,2 million) related to specific provisions provided for in previous years due to the fact that the Group managed to successfully rectify product defects and avoid product replacement costs prior to warranty expiry as initially assessed. During the year there were no significant costs of warranty repairs as a result of travel and transport restrictions imposed by the pandemic for both the Group and the customers. The Group continuously communicates with customers and co-operates in rectifying any defects noted in order to minimize risks related to warranty costs.



Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

Furthermore, the Group restated the amounts of provisions to correct an error in calculation whereby provisions in previous periods included those where warranty periods have expired (see Appendix 1 (ii)).

Provisions for long-term employee benefits

The long-term portion of the provisions for termination benefits and jubilee awards in the amount of HRK 5,901 thousand (2019: HRK 5,968 thousand) relates to the estimated amount of termination benefits and jubilee awards in line with the Collective Agreement, to which Group employees are entitled at the end of their employment (either upon retirement or meeting the conditions for obtaining jubilee awards). The present value of these provisions is calculated based on the number of employees, number of years of service at the Group and the statistics of paid termination benefits in the 4 years preceding the balance sheet date and the discount rate of 0.7% (2019: 1%).

The Group also restated its provisions for long-term employee benefits as those provisions in prior years included amounts related to termination benefits which did not satisfy the relevant recognition criteria (see Appendix 1 (iii)).

→ 24. Borrowings

	31.12.2020.	31.12.2019.
	HRK'000	HRK'000
Non-current borrowings		
Leases	562	719
Bank loans	54,643	47,912
	55,205	48,631
Current borrowings		
Leases	2,962	1,276
Bank loans	5,653	6,977
Other borrowings	988	4,342
	9,603	12,595
Total borrowings	64,808	61,226

Long term bank borrowings relate to a loan granted in April 2019 in the amount of EUR 8,000,000 with a fixed interest rate of 1.85% p.a. to finance the purchase of a property in Jankomir, procurement of new equipment and reconstruction of the property within the scope of the "Distribution Transformer Production Capacity Increase" project. Until now, the amount of EUR 4,000,000.00 has been used for specific purposes. Security instruments are 2 blank bills of exchange with related B/E statement, 1 ordinary debenture of EUR 8,000,000, pledge over Company property and movables based on the Security Agreement amounting to EUR 30,000,000.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

Changes in liabilities to banks during the year are as follows:

	Bank loans	Leases	Other borrowings	Total
	HRK'000	HRK'000	HRK'000	HRK'000
As at 1 January 2019	34,769	2,370	8,517	45,656
Cash receipts (borrowed)	29,579	-	-	29,579
Cash outflows (repaid)	(9,730)	(218)	(6,564)	(16,512)
Other non-cash transactions	-	-	2,639	2,639
Foreign exchange rate changes	271	(157)	(250)	(136)
As at 31 December 2019	54,889	1,995	4,342	61,226
Cash receipts (borrowed)	30,268	-	-	30,268
Other non-cash transactions	-	2,850	(1,568)	1,282
Cash outflows (repaid)	(25,561)	(1,401)	(1,911)	(28,873)
Foreign exchange rate changes	700	80	125	905
As at 31 December 2020	60,296	3,524	988	64,808

Non-current liabilities to banks mature as follows:

	31.12.2020.	31.12.2019.
	HRK'000	HRK'000
up to 1 year	5,653	6,977
1 - 2 years	7,537	5,582
2 - 3 years	7,537	6,512
3 - 4 years	7,537	6,512
4 - 5 years	7,537	6,512
preko 5 years	24,495	22,794
	60,296	54,889





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 25. Financial instruments at FVTPL

	31.12.2020.	31.12.2019.
	<i>HRK'000</i>	<i>HRK'000</i>
Derivative instruments - currency forwards	-	57
Financial assets at FVTPL	-	57
Derivative instruments - currency forwards	4,161	67
Financial liabilities at FVTPL	4,161	67
of which:		
- non-current	741	67
- current	3,420	-

During the year, the Group used forward contracts entered into with commercial banks with the intention of managing the fluctuations of foreign currencies (SEK primarily). The nominal value of currency forwards as at the reporting date amounted to HRK 120,418 thousand, with the contracts maturing in the period from 2021 to 2022. Gains and losses recognized as changes in the market value of the currency forward contracts are recorded in the statement of comprehensive income within 'Net financial result'.

→ 26. Trade payables

	31.12.2020.	31.12.2019.
	<i>HRK'000</i>	<i>HRK'000</i>
Payables to domestic suppliers	30,040	32,064
Payables to foreign suppliers	70,747	79,328
Payables to employees	6,195	7,980
Deferred income	1,411	3,609
Liabilities for share in profits	137	132
Interest payable	353	279
Other taxes, contributions and fees payable	7,680	8,104
Unused holiday	4,581	4,958
Other accrued costs	21,262	14,610
Other liabilities	6,851	8,477
	149,257	159,541

Included in other liabilities as at 31 December 2019 is deferred payment of HRK 7.4 million for the acquisition of subsidiary that was settled during 2020.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ 27. Off-balance-sheet items

Off-balance sheet items as at 31 December 2020 include the following: joint guarantees issued on behalf of the PET subsidiary to banks and customers in the amount of HRK 20,346 thousand and guarantees issued on behalf of related parties in the amount of HRK 18,335 thousand.

Balance of the Group's transactions concluded (order book) based on active projects as of 31 December 2020 amounts to HRK 848.8 million (31 December 2019: HRK 690.7 million).

→ 28. Related party transactions

Parties are considered to be related if one party has the ability to control the other party, is under common control or exercises significant influence over the other party's operations. The Group's principal activity includes performing related party activities, including the purchase and sale of goods and services. The nature of services with related parties is based on arm's length conditions. In addition to sister companies within the Končar Group and the associates, the Group's related parties are the Company's Management Board and Supervisory Board. During 2020, the Group engaged in transactions with its related parties and realised revenues and expenses based on the trade of products and services, which can be analysed as follows.

2020	Operating activities				
	Receivables	Liabilities	Advances received	Revenue	Expenses
Related party:	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
Končar Group companies:	9,494	1,193	81	34,100	22,305
Končar - Electrical Industry, Inc.	-	1,650	-	-	7,238
Associates	1,563	-	-	44,116	56,044
	11,057	2,843	81	78,216	85,587





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

During 2019, the Group engaged in transactions with related parties and realised revenues and expenses based on the trade of products and services, which can be analysed as follows:

2019	Operating activities				
	Receivables	Liabilities	Advances received	Revenue	Expenses
Related party:	<i>HRK'000</i>	<i>HRK'000</i>	<i>HRK'000</i>	<i>HRK'000</i>	<i>HRK'000</i>
Končar Group companies:	1,342	3,877	1,280	14,611	16,802
Končar - Electrical Industry, Inc.	-	1,417	-	-	7,213
Associates	4,293	4,323	-	36,993	47,375
	5,635	9,617	1,280	56,543	71,390

Končar - Electrical Industry, Inc. is the ultimate parent and controlling entity of the Company.

Key management remunerations

During 2020 total remuneration (fixed and variable) paid to Management Board of the Group amounted to HRK 6,465 thousand (31 December 2019: HRK 6,062 thousand) which include HRK 2,968 thousand of variable remuneration for 2019 (in 2019 a total of HRK 2,978 thousand of variable consideration was paid relating to 2018). Accrued variable Management remuneration as at the reporting date amounts to 3,090 thousand (31 December 2019: HRK 3,176 thousand). Management Board has seven members (2019.: 6 members).



29. Risk management

Capital risk management

Financial leverage ratio

The finance function of the Group reviews the capital structure on an annual basis. As part of this review, the Group considers the cost of capital and the risks associated with each class of capital. One of the ratios monitored is the financial leverage ratio which was as follows at the reporting date:

	31.12.2020.	31.12.2019.
	<i>HRK'000</i>	<i>HRK'000</i>
Debt (current and non-current) = D	(64,808)	(61,226)
Cash and cash equivalents	111,584	96,877
Net cash / (debt)	46,776	35,651
Equity = E	(471,356)	(391,143)
Financial leverage ratio = D/(D+E)	12.09%	13.53%

Financial risk management

The Group operates with international customers and finances its operations to an extent using foreign currency denominated borrowings. The Group's operations are therefore exposed to the following financial risks: market risk (including currency risk, interest rate risk and other price risks), credit risk and liquidity risk. Categories of financial instruments and method for measuring fair values are as follows:

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

	FV hierarchy	31.12.2020.	31.12.2019.
	HRK'000	HRK'000	HRK'000
Equity instruments at FVOSD	Level 3	2,765	2,765
Other financial assets at FVOSD	Level 3	39	39
Total financial assets at FVOSD		2,804	2,804
Derivative instruments	Level 2	-	57
Total financial assets at FVTPL		-	57
Trade receivables	n/a	148,570	178,210
Loans receivable	n/a	-	-
Cash and cash equivalents	n/a	111,584	96,877
Total financial assets at amortised cost		260,154	275,087
Total financial assets		262,958	277,948
Leases payable	n/a	3,524	1,995
Loans payable	n/a	60,296	54,889
Trade payables	n/a	100,787	111,392
Total financial liabilities at amortised cost		164,607	168,276
Derivative instruments	Level 2	4,161	67
Total financial liabilities at FVTPL		4,161	67
Total financial liabilities		168,768	168,343





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

A) Fair value of financial assets and liabilities

Fair value of a financial instrument is the amount at which it could be exchanged, or a liability settled, between knowledgeable and willing parties in an arm's length transaction. The Group uses the following hierarchy for determining the fair value of financial instruments:

- level 1: quoted prices (unadjusted) in active markets for such assets or liabilities
- level 2: other techniques where all inputs which have a significant effect on the fair value are observable on the market, directly or indirectly
- level 3: techniques where all inputs which have a significant effect on the fair value are not based on the observable market data.

The fair value of the Group's financial assets and liabilities generally approximates the carrying amount of the Group's assets and liabilities.

Derivative financial instruments

The fair value of financial instruments that are not traded in an active market presented in level 2 is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where available and rely as little as possible on entity-specific estimates.

In addition to investing in equity instruments, the Group used the following methods and assumptions in estimating the fair value of financial instruments:

Receivables and bank deposits

For assets that mature within 3 months, the carrying value approximates their fair value due to the short maturities of these instruments. For longer-term assets, the contracted interest rates do not deviate significantly from the current market rates and, consequently, the fair value approximates the carrying value.

Borrowings

Fair value of current liabilities approximates their carrying value due to the short maturities of these instruments. The Management Board believes that their fair value is not materially different from their carrying value.

Other financial instruments

The financial instruments not carried at fair value are trade receivables, other receivables, trade payables and other current liabilities. The historical carrying value of receivables and liabilities, including provisions that are in line with the usual terms of business is approximately equal to their fair value.

B) Financial instrument risks

The Group's operations are exposed to the following financial risks: market risk (including currency risk, interest rate risk and other price risks), credit risk and liquidity risk.

1. Market risk

Market risk is the fluctuation risk of fair value or future cash flows of financial instruments resulting from changes in market prices. Market risk comprises three types of risk: foreign exchange risk, interest rate risk and other price risks.

There were no significant changes to the Group's exposure to market risk or the manner in which it measures and manages the risk.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

a) Foreign currency risk and cash flow hedge accounting

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group is exposed to this risk through sales, purchase and loans stated in a foreign currency which is not the Group's functional currency. Foreign currencies primarily exposed to such risks are EUR and SEK. The Group is, therefore, exposed to the risk that movements in exchange rates will affect both its net income and financial position, as expressed in HRK. The Group hedges against currency risk through forward contracts with commercial banks with respect to all foreign currencies apart from EUR which is not considered a currency of significant risk due to the domestic monetary policy of pegging the HRK exchange rate to the EUR.

	Spot exchange rate		Average exchange rate	
	31.12.2020.	31.12.2019.	2020.	2019.
	HRK	HRK	HRK	HRK
EUR	7.53690	7.44258	7.53308	7.41361
SEK	0.75068	0.71169	0.71852	0.70067

The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities at the reporting date are as follows:

	Denominated in EUR		Denominated in SEK	
	31.12.2020.	31.12.2019.	31.12.2020.	31.12.2019.
	HRK'000	HRK'000	HRK'000	HRK'000
Trade receivables	73,580	124,264	19,063	9,294
Cash and cash equivalents	73,517	75,492	5,939	7,822
Leases payable	(4,088)	(1,286)	-	-
Loans payable	(60,296)	(56,048)	-	-
Trade payables	(67,046)	(64,516)	(2,647)	(2,101)
Derivatives	(4,161)	10	-	-
	11,506	77,916	22,355	15,015
Effect of 1% change in exchange rates on profit	115	779	224	150

The sensitivity analysis includes outstanding balances of monetary assets and liabilities in foreign currencies recalculated at the reporting date by applying a percentage change in foreign exchange rates. A negative number indicates a decrease in profit where Croatian kuna increases against the relevant currency for the percentage specified above. For a weakening of Croatian kuna against the relevant currency in the same percentage, there would be an equal and opposite impact.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

b) Interest rate risk

The Group is exposed to interest rate risk as it borrows funds at both fixed and floating interest rates. The variable interest rates currently applicable on the carrying values of floating rate debt as at the reporting dates are based on the following:

	31.12.2020.	31.12.2019.
	<i>HRK'000</i>	<i>HRK'000</i>
Bank and other loans based on fixed interest rates	61,284	59,231
Leases based on fixed interest rates	962	835
Leases based on floating interest rates	2,562	1,160
	64,808	61,226

The Group analyses the exposure to interest rates at the reporting date by taking into account the effect of a reasonably possible increase in interest rates on floating rate debt on the expected contractual cash flows of such debt compared to those calculated using the interest rates applicable at the current reporting period end date. A 50 basis point increase/decrease is deemed a reasonably possible change in interest rates. The estimated effect of the reasonably possible change in variable interest rates on the result before tax is not material. The Group does not hedge against interest rate risk.

2) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the customer base, including the default risk of the industry and country in which customers operate, has less of an influence on credit risk. The Group has established a credit policy under which each new customer is analysed individually for creditworthiness before standard payment and delivery terms and conditions are offered.

Credit risk for the Group arises primarily from trade receivables as well as other receivables and investments.

Total exposure to credit risk at the reporting date is as follows is set out in note 24 to the financial statements. The Group does not have a significant credit exposure that is not covered by security instruments, or not reflected in the estimates of indications of impairment as at the reporting dates.

3) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due or that it will face difficulties in meeting these obligations. Liquidity risk management is the responsibility of the Management Board, which has built a quality frame for monitoring short-, middle- and long-term financing and all liquidity risk requirements. The Group manages liquidity risk by continuously monitoring the anticipated and actual cash flow comparing it with the maturity of financial assets and liabilities.

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

The following table presents the maturity of financial liabilities of the Group as at 31 December 2020 in accordance with contracted undiscounted payments:

as at 31 December 2020	Net book value	Contractual cash flows	up to 1 year	1 - 2 years	2 - 5 years	over 5 years
	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
Non interest bearing liabilities:						
Trade payables	100,787	100,787	100,787	-	-	-
	100,787	100,787	100,787	-	-	-
Interest bearing liabilities:						
Leases payable	3,524	3,579	907	1,078	1,594	-
Other borrowings	988	1,019	1,019	-	-	-
Bank loans	60,296	61,410	5,758	7,676	23,028	24,948
	64,808	66,008	7,684	8,754	24,622	24,948
	165,595	166,795	108,471	8,754	24,622	24,948

The following table presents the maturity of financial liabilities of the Group as at 31 December 2019 in accordance with contracted undiscounted payments:

as at 31 December 2019	Net book value	Contractual cash flows	up to 1 year	1 - 2 years	2 - 5 years	over 5 years
	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
Non interest bearing liabilities:						
Trade payables	111,392	111,392	111,392	-	-	-
	111,392	111,392	111,392	-	-	-
Interest bearing liabilities:						
Leases payable	1,995	2,017	536	601	880	-
Other borrowings	4,342	4,478	3,459	1,019	-	-
Bank loans	54,889	55,959	7,113	5,691	19,917	23,238
	61,226	62,454	11,108	7,311	20,797	23,238
	172,618	173,846	122,500	7,311	20,797	23,238





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

→ APPENDIX 1

RESTATEMENT OF COMPARATIVES

In these consolidated financial statements, the Group made a number of restatements of comparative information previously reported which result from the following:

- Reclassification adjustments - reclassifications of financial statement captions in the statement of comprehensive income and statement of financial position made in order to achieve better consistency and comparability of financial information;
- Corrections - restatements due to correction of accounting errors stemming from prior periods;

Each type of restatement is explained in more detail below.

(i) Reclassifications adjustments

In 2020, the Group changed the classifications of certain categories in its financial statements in order to achieve a simpler and more transparent presentation of the its operations. These reclassifications have no effect on the net result of the comparative period.

Statement of comprehensive income

Part of the reclassifications relates to a change in the presentation of the statement of comprehensive income where certain cost classes are merged into one class to simplify presentation:

- Classes "Other costs", "Provisions", "Impairment" and "Impairment of financial assets" are merged into the class "Other operating expenses".
- Classes "Cost of materials and energy", "Cost of goods sold" and "Cost of services" are merged into the class "Materials, consumables, goods and services used"

The Group also netted of foreign exchange gains and losses within net financial result.

Statement of financial position

Part of the reclassifications relates to a change in the presentation of the statement of financial position in which certain classes were merged into one class to simplify presentation:

- Classes "Receivables from related parties", "Trade receivables" and "Other receivables " are merged into the class "Trade and other receivables".
- Classes "Liabilities to banks (borrowings)" and "Lease liabilities" are merged into the class "Borrowings".
- Classes "Liabilities to related parties", "Trade payables", "Accrued expenses and deferred income" and "Other liabilities" are merged into the class "Trade and other payables".

Furthermore, financial assets within non-current assets have been renamed to "Financial assets at FVOCI" in accordance with their classification.

In addition, the Group corrected classification errors whereby part of the liabilities which was misclassified into contract liabilities have been re-classified into "Trade and other payables" while part of assets which was misclassified into contract assets have been re-classified into "Inventory".

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

(i) Corrections - provisions for warranty repairs

— In previous periods, provisions for warranty repairs erroneously included provisions for contracts with respect to which warranties have expired and for which consequently provision should have been derecognised in accordance with IAS 37. During 2020, the Group corrected this error by recognizing a decrease in provisions of HRK 9,779 thousand as at 1 January 2019 and HRK 19,979 thousand as at 31 December 2019 with corresponding effects recognised in profit or loss and retained earnings. Furthermore, the Group also corrected the error in classification whereby provisions which were presented as a mezzanine category in previous periods were re-classified to current and non-current liabilities according to their maturity and renamed according to their nature.

(ii) Corrections - provisions for termination benefits

— In previous periods prior to 1 January 2019, the Group's provisions included amounts provided for termination benefits to employees which do not satisfy the criteria for recognition as per IAS 19. During 2020, the Group corrected this error by recognizing a decrease in provisions of HRK 9,913 thousand as at 1 January 2019 and 31 December 2019 with corresponding effects recognised in retained earnings.





Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

Restatement of the statement of financial position as at 1 January 2019

	Reported	Restatements			Restated
	1 Jan 2019	(i)	(ii)	(iii)	1 Jan 2019
	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
ASSETS					
Non-current assets					
Intangible assets	2,652	-	-	-	2,652
Property, plant and equipment	168,538	-	-	-	168,538
Right-of-use assets	-	-	-	-	-
Investment property	3,340	-	-	-	3,340
Equity accounted investments	4,822	-	-	-	4,822
Receivables	660	-	-	-	660
Financial assets at FVOCI	-	2,839	-	-	2,839
Financial assets	2,839	(2,839)	-	-	-
Deferred tax assets	231	-	-	-	231
	183,082	-	-	-	183,082
Current assets					
Inventories	264,067	8,160	-	-	272,227
Receivables from related parties	17,932	(17,932)	-	-	-
Trade receivables	183,101	(183,101)	-	-	-
Trade and other receivables	-	206,356	-	-	206,356
Contract assets	8,160	(8,160)	-	-	-
Other receivables	4,766	(4,766)	-	-	-
Loans given	-	-	-	-	-
Financial assets at FVTPL	-	293	-	-	293
Financial assets	293	(293)	-	-	-
Cash and cash equivalents	103,778	-	-	-	103,778
Prepaid expenses	557	(557)	-	-	-
	582,654	-	-	-	582,654
TOTAL ASSETS	765,736	-	-	-	765,736

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

	Reported	Restatements			Restated
	1 Jan 2019	(i)	(ii)	(iii)	1 Jan 2019
	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
EQUITY AND LIABILITIES					
Share capital	153,370	-	-	-	153,370
Legal reserves	3,840	-	-	-	3,840
Statutory reserves	76,685	-	-	-	76,685
Other reserves	45,983	-	-	-	45,983
Retained earnings	87	48,623	9,779	9,913	68,402
Translation reserves	(424)				(424)
Profit for the year	48,623	(48,623)			-
EQUITY AND RESERVES	328,164	-	9,779	9,913	347,856
Warranty provisions	96,668	(96,668)			-
Provisions for pensions, termination benefits and similar liabilities	15,608	(15,608)			-
Provisions	112,276	(112,276)	-	-	-
Liabilities to banks (borrowings)	26,228	(26,228)	-	-	-
Liabilities from purchase of shares	8,131	(8,131)			-
Borrowings	-	26,228	-	-	26,228
Warranty provisions	-	96,668	-	-	96,668
Provisions for employee benefits	-	15,608	-	(9,913)	5,695
Lease liabilities	-	-	-	-	-
Financial liabilities at FVTPL	-	-	-	-	-
Non-current liabilities	34,359	104,145	-	(9,913)	128,591
Liabilities to related parties	8,234	(8,234)	-	-	-
Liabilities to banks (borrowings)	19,428	(19,428)	-	-	-
Lease liabilities	-	-	-	-	-
Posudbe	-	19,428	-	-	19,428
Trade payables	102,823	(102,823)	-	-	-
Trade and other payables	-	155,591	-	-	155,591
Contract liabilities	84,970	(11,774)	-	-	73,196
Other liabilities	18,034	(18,034)	-	-	-
Accrued expenses and deferred income	2,078	(2,078)	-	-	-
Warranty provisions	-	50,853	(9,779)	-	41,074
Current provisions	55,370	(55,370)	-	-	-
Current liabilities	290,937	8,131	(9,779)	-	289,289
Total liabilities	437,572	-	(9,779)	(9,913)	417,880
TOTAL EQUITY AND LIABILITIES	765,736	-	-	-	765,736



Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

Restatement of the statement of financial position as at 31 December 2019

	Reported	Restatements			Restated
	31 Dec 2019	(i)	(ii)	(iii)	31 Dec 2019
	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
ASSETS					
Non-current assets					
Intangible assets	3,223	-	-	-	3,223
Property, plant and equipment	245,618	-	-	-	245,618
Right-of-use assets	3,480	-	-	-	3,480
Investment property	3,165	-	-	-	3,165
Equity accounted investments	5,222	-	-	-	5,222
Receivables	311	-	-	-	311
Financial assets at FVOCI	-	2,804	-	-	2,804
Financial assets	2,804	(2,804)	-	-	-
Deferred tax assets	216	-	-	-	216
	264,039	-	-	-	264,039
Current assets					
Inventories	264,308	9,139	-	-	273,447
Receivables from related parties	5,635	(5,635)	-	-	-
Trade receivables	172,560	(172,560)	-	-	-
Trade and other receivables	-	194,559	-	-	194,559
Contract assets	11,223	(11,223)	-	-	-
Other receivables	13,725	(13,725)	-	-	-
Loans given	-	-	-	-	-
Financial assets at FVTPL	-	57	-	-	57
Financial assets	58	(58)	-	-	-
Cash and cash equivalents	96,877	-	-	-	96,877
Prepaid expenses	561	(561)	-	-	-
	564,947	(7)	-	-	564,940
TOTAL ASSETS	828,986	(7)	-	-	828,979

Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

	Reported	Restatements			Restated
	31 Dec 2019	(i)	(ii)	(iii)	31 Dec 2019
	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
EQUITY AND LIABILITIES					
Share capital	153,370	-	-	-	153,370
Legal reserves	6,299	-	-	-	6,299
Statutory reserves	101,643	-	-	-	101,643
Other reserves	45,983	-	-	-	45,983
Retained earnings	4,033	47,800	19,979	9,913	81,725
Translation reserves	2,123				2,123
Profit for the year	47,800	(47,800)	-	-	-
EQUITY AND RESERVES	361,251	-	19,979	9,913	391,143
Warranty provisions	95,352	(95,352)	-	-	-
Provisions for pensions, termination benefits and similar liabilities	15,707	(15,707)	-	-	-
Provisions	111,059	(111,059)	-	-	-
Liabilities to banks (borrowings)	47,910	(47,910)	-	-	-
Liabilities from purchase of shares	8,241	(8,241)			-
Borrowings	-	48,631	-	-	48,631
Warranty provisions	-	95,352	-	-	95,352
Provisions for employee benefits	-	15,881	-	(9,913)	5,968
Lease liabilities	1,609	(1,609)	-	-	-
Financial liabilities at FVTPL	67	-	-	-	67
Non-current liabilities	57,827	102,104	-	(9,913)	150,018
Liabilities to related parties	9,618	(9,618)	-	-	-
Liabilities to banks (borrowings)	11,240	(11,240)	-	-	-
Lease liabilities	565	(565)	-	-	-
Posudbe	-	12,595	-	-	12,595
Trade payables	101,768	(101,768)	-	-	-
Trade and other payables	-	159,541	-	-	159,541
Contract liabilities	95,467	(14,326)	-	-	81,141
Other liabilities	17,053	(17,053)	-	-	-
Accrued expenses and deferred income	3,658	(3,658)	-	-	-
Warranty provisions	-	54,520	(19,979)		34,541
Current provisions	59,478	(59,478)	-	-	-
Current liabilities	298,847	8,950	(19,979)	-	287,818
Total liabilities	467,733	(5)	(19,979)	(9,913)	437,836
UKUPNO KAPITAL I OBVEZE	828,984	(5)	-	-	828,979



Notes to the Consolidated Financial Statements

for the Year Ended 31 December 2020

Restatement of the statement of comprehensive income for 2019

	Reported 2019	Restatements		Restated 2019
		(i)	(ii)	
	HRK'000	HRK'000	HRK'000	HRK'000
Revenue	1,069,261	-	-	1,069,261
Other operating income	2,518	(112)	-	2,406
Operating income	1,071,779	(112)	-	1,071,667
Change in inventories of work in progress and finished goods	(2,081)	-	-	(2,081)
Cost of materials and energy	(686,788)	686,788	-	-
Cost of goods sold	(38,461)	38,461	-	-
Cost of services	(87,107)	87,107	-	-
Materials, consumables, goods and services used	-	(812,356)	-	(812,356)
Personnel costs	(147,509)	-	-	(147,509)
Depreciation and amortisation	(21,711)	-	-	(21,711)
Other costs	(34,014)	34,014	-	-
Impairment	-	-	-	-
Impairment of financial assets	(22)	22	-	-
Provisions	(3,924)	3,924	-	-
Other operating expenses	(1,336)	(37,848)	10,200	(28,984)
Operating expenses	(1,022,953)	112	10,200	(1,012,641)
Operating profit	48,826	-	10,200	59,026
Financial income	8,219	(6,621)	-	1,598
Financial expenses	(8,325)	6,621	-	(1,704)
Net financial result	(106)	-	-	(106)
Total income	1,079,998	(1,079,998)	-	-
Total expenses	(1,031,278)	1,031,278	-	-
Share in profit of equity accounted investee	675	-	-	675
Profit before tax	49,395	-	10,200	58,920
Corporate income tax	(1,597)	-	-	(1,597)
PROFIT FOR THE YEAR	47,798	-	10,200	57,323
Foreign operations - foreign currency translation differences	2,546	-	-	2,546
Other comprehensive income	2,546	-	-	2,546
COMPREHENSIVE INCOME FOR THE YEAR	50,344	-	10,200	59,869
Earnings per share (basic and diluted) in HRK	93.50		19.95	113.45



Tradition. Knowledge. Responsibility.

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